2016 OPERATING REVENUE
($ In Thousands)

- Tuition (Net FA), $99,409, 73%
- Endow Income, $18,540, 14%
- Annual Fund, $9,500, 7%
- Other Income, $7,591, 6%

Total: $135,040
2016 OPERATING EXPENSE ($ in Thousands)

- **Salaries/Benefits**: $67,096, 50%
- **Operating Expense**: $48,549, 36%
- **Strategic Plan Initiatives**: $1,500, 1%
- **Debt Service**: $11,045, 8%
- **Plant Renewal/Capital**: $6,100, 4%
- **General Reserves**: $750, 1%

**Total Operating Expense**: $135,040