

MEDICAL INDUSTRY EMPLOYMENT OPPORTUNITIES™

The Twice-A-Month Jobs Available Newsletter

Profiles 100-150 new job openings nationwide each issue.

Across all medical industry sectors. All categories & levels of job titles.

Job openings are different each issue; they are not repeated.

“You can’t find most of these openings on your own or in any other single resource.”

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Signature: _____	
Name: _____	
Position Title: _____	
Company: _____	
Address: _____	
City: _____ State: _____ Zip: _____	
Country: _____	
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Biomedical Market Newsletter®

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KEY TO LAYOUT DESIGN

Job Position Title:	Technical Requirements:
Job Order/Reference #	Respond To:
Type of Firm/Industry Sector:	Position Title:
Deadline To Respond:	Company Name:
Salary:	Address:
Job Location:	City: State: Zip Code: Country:
Job Description:	Phone:
Job Requirements:	Fax:
Education Requirements:	E-mail:
	Internet Website:

PUBLISHER'S NOTE: In each issue of *Medical Industry Employment Opportunities*™ (MIEO), we attempt to include job listings in virtually all key medical industry job categories, at all levels, nationwide and occasionally outside the US.

Regarding address, phone, fax and related contact information, we publish as much of this as we can possibly track down. However, in almost every issue, despite many hours or effort, some of these details cannot be obtained and/or confirmed. It therefore could not be included since we couldn't find it, so please don't call us to ask for a phone number in such cases— we don't have it. This is especially true for new start-up companies that are in practically every issue of MIEO, or blind ads.

Please be aware that we immediately enter job announcements in our database for inclusion in *MIEO*, up to the day each issue is published. We publish the job announcements and mail them to you just as fast as humanly possible—it can't be done any faster than it already is, given the twice-a-month publication schedule for *MIEO*.

But occasionally, a job will be filled prior to your receiving and/or responding to that announcement — especially in high demand, high volume fields like biomed/service engineers, sales & now regulatory affairs/QA/QC. Often these have shorter interview processes.

We accept no responsibility, and will not grant a refund of your subscription, in cases where someone else was already hired by the time you got around to contacting the company doing the hiring.

WE DO NOT GUARANTEE THE JOB WILL STILL BE OPEN BY THE TIME YOU RESPOND, OR THAT THE COMPANY WILL ACKNOWLEDGE YOUR LETTER. Obviously, the more time that elapses before you contact the company regarding an open position, the more likely it is that the position will have already been filled.

The inclusion of particular categories of job openings, the number within each category or the location of positions, is strictly dependent on what jobs are currently

being offered by the various firms and organizations.

Thus, these numbers will vary with each issue. Also, announcements are not repeated.

Some issues of *MIEO* may have many listings in the job title area and/or geographic region you seek, while other issues may not. This is a normal pattern. The nonappearance of such listings in a particular issue or issues is not a legitimate reason for granting refunds to buyers of MIEO.

In addition, certain regions of the U.S., especially key manufacturing states such as New York/New Jersey, Texas, Florida, Illinois, Minnesota, and particularly California, which is currently the largest region for medical manufacturing in the world, will usually correspondingly have the largest number of job openings.

Other states, such as Montana, North Dakota, South Dakota, Maine, Vermont or Idaho, for example, because they have virtually no medical manufacturers whatsoever, will have practically no job openings announced in MIEO.

Therefore, what appears in MIEO is primarily based on supply.

According to our exclusive research and analysis, since California-based medical manufacturers currently get more new products approved by the FDA than the next 3-5 states combined on a monthly average, the number of new job openings at these companies has been and will continue to lead the nation for the foreseeable future.

However, we do go to great lengths and expense to try to get job listings included from many other states.

The job openings reported are believed to be legitimate. *MIEO* accepts no responsibility or liability for errors, claims, salaries, misinterpretation/errors of the job description, etc., made in the job listing, changes in the job description, or any other such factors that are beyond the control of the publisher.

MIEO does not claim, warranty, guarantee or accept responsibility for whether buyers of MIEO find a job — or whether a position has already been filled prior to your responding to the job announcement in *MIEO*.

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VasSol, Inc. develops software medical devices in the computer-aided neurovascular analysis & simulation field. We seek an exper QA/RA mgr in Chicago, \$75K commensurate w/exper. 5+ yrs QA/RA mgmt exper in FDA regulated company. Exper in implementing ISO 13485 & the FDA QSR including design controls. Background in radiological imaging desirable. Responsible for operation of QSR & 13485 Quality System for software products in a small company environment. 510(k)s, ISO certification, CE Marking. Focuses primarily on design controls & QA for product development, installation, & support. Teams w/CTO in project planning, V&V, design reviews. Resumes: jobs@vassolinc.com

Account Supervisors/CNS
Ad & Communications Agency
New York

Resp for all aspects of CNS acct, from client-agency relationship to profitability. 2-4 yrs mktg/product mgmt exp in pharm industry, CNS mktg exp a+. Prep financial support documentation & participate in fee determination. Send resume w/cover letter.

Kristin Kelley
Executive Search Chase Group
kristin@chasegroup.com
<http://www.chasegroup.com>

Administrator
Outpatient Rehab
Southern California (Fountain Valley)
Resp for mgmt of clinical & bus functions, mktg to community & recruitment/training of staff. 3-5 yrs proven exp in rehab mgmt, Medicare surveys & mktg. Send resume w/cover letter.

Director of Human Resources
Fountain Valley CA
jobs@corf.com
<http://www.corf.com>

Adverse Experience Reporting Coordinators
Health Products Co
New Jersey (Rahway); PA (Blue Bell)
We discover, develop & mfr a wide range of innovative products. We live up to our reputation w/a unique work environ that fosters growth. Send resume w/cover letter.

Director of Human Resources
Merck
<http://www.cspdjobs.com>

Analyst, Sr Business
Medical Center
Southern California
Analyze financial & mkt data, complete feasibility analyses of new programs/projects & utilize decision supported systems to report costs, resources consumption outcomes & variances for mgmt & sr leadership. BA/BS bus/acctg/finance/master's prefd/ 5 yrs exp w/hosp/HC financial analysis & bus planning. Send resume w/cover letter.

Lois Stafford
Glendale Memorial Hospital & Health Center
1420 S Central Ave
Glendale CA 91204
818-502-4540 fax
lstaffor2@chw.edu
<http://www.glendalememorial.com>

Associate Director, School of Public Health
University
New York
Serve as member of technical assistance team for 16-site natl program. Expertise in comprehensive family/neighborhood-focused prevention strategies in areas of substance abuse/child abuse prevention & extensive strategic planning, organizational devel & community collaboration expertise. Master's in PH/public policy/5-8 yrs exp. Send resume w/cover letter.

Thomas Glaser
Free to Grow NTAC, Mailman School of PH
Columbia University
722 W 168th St Rm 812
New York NY 10032
212-342-1963 fax
tg2015@columbia.edu

Business Associate (entry level)
Orthodontic Products & Services
Southern California (OC)
Make sales calls, servicing accts & professionally. Some overnight travel reqd. Company car provided. Send resume w/cover letter.
John Skierkowski
HR Director
TP Orthodontics Inc

100 Center Plaza
 LaPorte IN 46350
 219-324-3029 fax
 john.e.skierkowski@tportho.com

<http://www.tportho.com>

Business Development Director
 Medical Device Co

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**An innovative international e-mail newsletter
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 2002 "Medical Industry Conference Calendar**

Newsletter." Delivered twice-a-month, it briefly profiles important upcoming
 medical meetings, conferences, seminars & exhibitions each issue, for 2002-
 2006 (through Dec 31 2006). Brief profiles include basic contact information.

The ultimate in speed/ease-of-use. The Calendar Newsletter is in MS Word
 (text format), delivered as an e-mail file attachment. [There is NO book or database
 version.] Subscribers can search it by key word, like any other Word file. The handy
 subscription-only newsletter constantly provides an ongoing continually updated
 list of meetings held worldwide (avg. 1,000-2,500 each issue).

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Position _____

Company _____

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Phone _____ Fax _____

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 letter.
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 Executive
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 Device
 England (London)
 Strong selling bkgnd
 in software products,
 svcs & acct mgmt in
 pharmaceutical indus-
 try. BA/BS sales &
 mktg. Send resume w/
 cover letter.

Biju John
 Aris Global LLC
 (formerly Clinarium
 Inc)
 2777 Summer St 6th
 Sl
 Stamford CT 06905
 203-357-1772 x338
 phone
 bjohn@arisglobal.com
 http://
 www.arisglobal.com

Business Develop-
 ment Manager
 Medical Device
 \$75,000
 Northern California
 (San Francisco)
 Min 2 yrs relevant exp.

Send resume w/cover letter.
 Director of Human Resources
 MedSource Pros
 San Francisco CA
 mcrossed@spstech.net

Business Development Manager
 Pharmaceutical
 Northern California (San Mateo)
 5 yrs exp in contract research organiz & pharm industry. 5 yrs exper mng long-term client relationships. Dynamic, results-oriented indiv to complement our sales efforts. Quickly assess how to meet existing mkt demand for our product & cultivate long-term partnerships w/CROs. Send resume w/cover letter.

Director of Human Resources
 Ninaza
 1900 O'Farrel St Ste 320
 San Mateo CA 94403
 650-638-4251 fax
 careers@ninaza.com

Business Development Manager - Licensing
 Pharmaceuticals
 Minnesota (St Paul)
 Optimize commercial return on products by securing partners, alliances, licensees, distributors. Support R&D by securing enabling technologies where appropriate. Mng ongoing valuations, due-diligence. Min 3 yrs exp in bus devel role. Adv sci deg/MBA/pharm indust exp/5 yrs in R&D or mktg role. Send resume w/cover letter.

Lisa Goodhart
 Kenexa Technologies Inc
 lisa.goodhart@kenexa.com
 http://www.kenexa.com

Business Development, Director of
 Pharmaceutical
 Connecticut (Stamford)
 Should be based out of Frankfurt or nearby cities. Strong selling bkgnd in software products, svcs & acct mgmt in pharm industry. BA/BS sales/mktg. Send resume w/cover letter.

Biju John
 Aris Global LLC (formerly Clinarium Inc)
 2777 Summer St 6th Fl
 Stamford CT 06905
 203-357-1772 x338 phone

bjohn@arisglobal.com
 http://www.arisglobal.com

Business Development, Director of
 Pharmaceuticals
 New York (Tarrytown)
 Seasoned prof w/7-10 yrs biotechnology or pharmaceutical exp incl 3-5 yrs bus. BS/BA/MS/MA/MBA/science undergrad prefd/PhD a+. Identify, structure & negotiate licenses for products & technologies from academic institution & biotechnology/pharmaceutical companies. Send resume w/cover letter.
 Director of Human Resources
 Progenics Pharmaceuticals Inc
 Tarrytown NY
 hr@progenics.com
 http://www.progenics.com

Buyer, Sr
 Homecare Products/Services
 Southern California
 Evaluate/negotiate vendor contracts, perform pricing analysis & work w/field locations to support local/regional demands. Bachelor's deg/3+ yrs corp purchasing exp in home healthcare field. Send resume w/cover letter.
 Professional Staffing
 Apria Healthcare
 26220 Enterprise Ct
 Lake Forest CA 92630-8400
 949-639-6258 fax
 diane_cottrell@apria.com

Chief Admin Officer/Chief Financial Officer
 Medical Center - Dept of Surgery
 New York (Brooklyn)
 Academic Dept has active divisions in Gen Cardiothoracic/Vascular/Plastic/Transplant/Pediatrics/Trauma Surgery incl residencies & fellowships & has affiliations w/5 hospitals. Position reports to Dept Chair & will be acting on behalf of Chair on all issues. MBA/5 yrs exp prefd. Send resume w/cover letter.

Dr Michael Zenilman, Chairman
 Suny Downstate Medical Center
 NY
 718-270-2826 fax
 mzenilman@downstate.edu

Chief Executive Officer

Diagnostic Test Kits for Infectious Diseases
Australia (Brisbane)
5 yrs exp as CEO or Div General Mgr in biotech or pharmaceutical industries. Knowl of diagnostic technology a+. BA/BS biological science pref w/MBA or degree in economics or commerce & postgrad mgmt training. Send resume w/cover letter.

Charles Knoke
Panbio
Brisbane Australia
charles.knoke@chandlermacleod.com
<http://www.chandlermacleod.com>

Chief Financial Officer
Community Hospital
Southern California (Redlands)
Resp for Depts of Finance & Decisoion Support, Bus Office, Med Records & Materials Mgmt. 10+ yrs leadership exp in hosp/HC field. Bachelor's deg in acctg/HC admin/related field/ master's prefd. Send resume w/cover letter.

Director of Human Resources
Redlands Community Hospital
350 Terracina Blvd
Redlands CA 92373
909-335-5531 fax
dec@redlandshospital.com
<http://www.redlandshospital.com>

Chief Information Officer
Specialty Healthcare Co
Minnesota (Minneapolis)
Provide leadership to all areas of technology, advise business leaders on opportunities to leverage technology & have influence on global IT directions & standards of co at enterprise level. 5 yrs mgmt exp. MS/MBA in info systems & technology. Send resume w/cover letter.

Jim Petrella
Management Recruiters
Orange CA
714-978-0500 phone
714-978-8064 fax
jpetrella@mriorange.com

Chief Information Officer
Specialty Healthcare Co
Provide overall leadership to all areas of technology, advise bus leaders on opportunities to leverage technol & have influence on global IT directions & standards

of company at enterprise level. Oversee team of 50 & mng \$10 mln budget, initiate, monitor & drive programs that will have strategic value & high return on investment for division. 5 yrs mgmt exp. MS/MBA in info systems & technology. Send resume w/cover letter.

Jim Petrella
Management Recruiters
Orange CA
714-978-0500 phone
714-978-8064 fax
jpetrella@mriorange.com

Chief Operating Officer
Community Health Center Network
Lead operations of large & growing community-based network. Resp for all sites, grant programs & support svcs. Knowl of federal 330 guidelines & NYS Article 28 regs. Send resume w/cover letter.

NYT
PO Box T5561
New York NY 10108

Client Relations Manager
Clinical
Utah (Salt Lake City)
Manage multidisciplinary project teams; design, communicate, schedule & implement project plans, incl effective planning, implem & control of client contracts, pre-study planning, study setup & closeout, ensuring clients' complete satisfaction w/online products & svcs. Send resume w/cover letter.

Terry Nofsinger
President
Clinical Research Networks
6965 Union Park Center Ste 480
Salt Lake City UT 84047
801-255-9499 fax
terry@crnets.com

Clinical & Medical Affairs, Exec Director of
Pharmaceutical
\$150,000-\$175,000
Southern California
Patient care exp desired, plus knowl & skills acquired through min of 7+ yrs pharm exp. Prior proj mgmt expertise a+. 2 yrs exp for investigational drugs. Knowl of GCPs. Build, organize & run Clinical Devel Dept. Resp for daily activities. MD Send resume w/cover letter.

Bob Bickley
 Normyle/Erstling Health Search Group
 NJ
 201-843-6009; 800-452-7499 phones
 201-843-2060 fax
jobs@medpharmsales.com

Clinical Business Manager (12-month term)

Clinical Trials

\$40/hr-\$50/hr

New Jersey (Northern)

Negotiate/finalize clinical trial agreements w/ investigators and/or sites. Devel contract costs w/use of dept database & clinical trial team. Work w/legal to negotiate contract wording changes. Devel master clin trial agreements w/institutions & research centers. 5 yrs exp in clin research/ contract mgmt/strong computer & DB skills. Deg in bus admin/finance/ related field. Send resume w/cover letter.

Spiro Michas

Cambridge Group

800-295-0332 x261 phone

203-226-4243 fax

smichas@cambridgegroup.com

<http://www.cambridgegroup.com>

Clinical Research, Director of
 Job Order #1142

Medical Device

Illinois

Develop clinical strategies, protocols & trial designs; coordinate w/clinical researchers, FDA & other health authorities to ensure proper design & conduct of clinical trials. Exp in ophthalmology, vitreoretinal surgery, FDA reg reqmts & clin trials design & mgmt prefd. Exp in biomed/electrical engr, electrophysiology functional electrical stimulation. Send resume w/cover letter.

Exec Recruiter

Kuhn Med-Tech Inc

27128-B Paseo Espada Ste 623

San Juan Capistrano CA 92675

949-496-3500 phone

949-496-1716 fax

mieo@kuhnmed-tech.com

<http://www.kuhnmed-tech.com>

Communications, Scientific Associate - Commercial
 Communications

\$40,000-\$100,000

Northern California (San Francisco)

Prior publication history, 4+ yrs reqd. Writing test reqd as part of evaluation process. Addl writing samples may be requested. Excel analytical, interpersonal, project mgmt & leadership skills. Bachelor's deg reqd/grad deg prefd. Send resume w/cover letter.

Director of Human Resources

MedFocus IL 847-375-9607 fax

careers4@medfocus.com

Contract Manufacturingn, Manager of

Pharmaceutical Co

\$80,000-\$110,000

New York

Manage devel & mfg of company's small molecule drug substance, biologic & vaccine candidates at contract mfg organiz. Evaluate CMOs. Review quality & mfg docs. Plan & schedule contract-mfg activities to ensure that products are delivered in timely manner. 5+ yrs drug substances/products/ biologics exp. cGMP compliance. MS/MA. Send resume w/cover letter.

Joshua Vouglas

732-238-4610 fax

jvouglas@ckrsearch.com

Controller, Corporate
 Healthcare Co

Southern California

10+ yrs progressive acctg/financial mgmt exp. 5-7 yrs at mgmt level pref in HC industry. Strong technical/analytical skills, mergers & acquisition exp, hands-on supvn skills. Bachelor's deg in acctg/finance/CPA. Send resume w/cover letter.

HR Dept

Corporate Controller

PO Box 577047

Modesto CA 95357-7047

applyforjobs2002@yahoo.com

Coordinators, Medical Program

Health Products Co

New Jersey (Rahway); PA (Blue Bell)

We discover, develop & mfg a wide range of innovative products. We continuously live up to our reputation w/a truly unique work environ that fosters growth. Send resume w/cover letter.

Director of Human Resources

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 Pharmaceutical
 New Jersey (Kenilworth)
 Exp in business process of drug safety & surveillance to extract info on current process & necessary modifications for global electronic filing. Good at change processes, because comfortable paper world of MedWatch & CIOMS forms is going away for drug safety & surveillance. BA/knowledge of signalling. Send resume w/cover letter.
 Stu Weiser
 Fujitsu Consulting
 Kenilworth NJ
stuart.weiser@consulting.fujitsu.com

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 Pharmaceutical
 Illinois (Libertyville)
 Work w/medical editors, program mgrs & freelance writers to create, input, proofread/edit & revise online content for PI pharm educ programs. Copy editing/proofreading, working knowl of standard computer applications, internet & HTML experience. Send resume w/cover letter.
 Director of Human Resources
 Allscripts Healthcare Solutions/Phys Interactive
 2401 Commerce Dr
 Libertyville IL
 847-680-7935 fax
recruit@allscripts.com

Editor, Sr
 Medical Publisher
 North Carolina (Durham)
 Conduct editing, rewriting, fact checking & copy editing of broad range of science news & other material. Assure editorial quality of publications & published material. Develop/serve as project mgr for

specific publications or materials, coordinating w/ research, editorial, production & distrib staff. 10 yrs prof exp as writer/editor. Master's in lib arts/communic/journalism. Send resume w/cover letter.
 Director of Human Resources
 Family Health Intl
 PO Box 13950
 Research Triangle Park NC 27709-3950
<http://www.jobs@fhi.org>

Engineer
 Job Order # E001-CA
 Healthcare Co
 S California(LA/Thous Oaks/Glendale/WLake Village)
 Please send resume including Job Code. Send resume w/cover letter.
 M Blinde
 Baxter Healthcare Corp
 4501 Colorado Bl
 Los Angeles CA 90039
<http://www.baxter.com>

Engineer, Director of Clinical
 Medical Center
 New York
 Resp for ensuring that systems, equip & instrumentation affecting patient care are running efficiently & complying w/all JCAHO & govt licensing/accreditation agency- appropriate regs. 10-12 yrs exp in hosp clinical engr program/5 yrs supv level. Prof engr lic prefd. Master of sci in biomedical/clinical/elec engr
 Send resume w/cover letter.
 Carol Musto-Schiano
 Asst Manager
 NYU Medical Center
 1 Park Ave 16th Fl
 New York NY 10016
 212-404-3897 fax
nyumc-leadership@msnyuhealth.org (state engr area)
<http://www.nyumedicalcenter.org>

Engineer, Quality Manager
 Job Order #1143
 Medical Device
 Florida
 Exp w/in Class III med device industry. Exp w/FDA regs reqd. Exp in all facets of inspection incl receiving, in-process & shipping. Exposure to calibration, validation & verification reqd. BA/BS. Send resume

w/cover letter.
 Exec Recruiter
 Kuhn Med-Tech Inc
 27128-B Paseo Espada Ste 623
 San Juan Capistrano CA 92675
 949-496-3500 phone
 949-496-1716 fax
 mio@kuhnmed-tech.com
 http://www.kuhnmed-tech.com

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 Identification & Medical Products Mfgr
 Southern California
 Apply in person or send resume. Send resume w/
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 Director of Human Resources
 Precision Dynamics
 13880 Del Sur St
 San Fernando CA 91340
 hr@pdcorp.com
 http://www.pdcorp.com

Engineer, Sr Electrical
 Job Order #1144
 Medical Device
 Florida
 Work in group of hardware & firmware engrs who
 are developing an implantable blood pump system.
 Previous exp as sr engr who has demonstrated project
 excel & tech contributions in design/devel of embed-
 ded systems. Exp w/medical devices, medical diag-
 nostic systems or med instruments a+. Send resume
 w/cover letter.
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Engineer, Sr Electronics
 Mfgr of Identification & Medical Products
 Southern California
 Apply in person or send resume. Send resume w/
 cover letter.
 Director of Human Resources
 Precision Dynamics
 13880 Del Sur St

San Fernando CA 91340
 hr@pdcorp.com
 http://www.pdcorp.com

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 Visiting Nurse Service
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 Resp for operational, quality & financial mgmt of agency. Success in community-based healthcare programming, mgmt of multi-disciplinary health care service operations & leading & managing change. 5 yrs HC mgmt exp. Nursing degree prefd. Send resume w/cover letter.

S Vicedo
 Visiting Nurse Service of New York
 NY
 866-VNS-TODAY phone
 212-504-7938 fax
 careers@vnsny.org
 http://www.vnsny.org

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 New York
 Provide leadership & mgmt of organization. Proven record of success as an exec w/a voluntary health agency or other HC or social svc nonprofit organization. (Natl Hemophilia Fndn) MBA/MPH/other health related degree. Send resume w/cover letter.
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 Joan F Sherry, Sr Engagement Mgr
 Korn/Ferry Intl
 200 Park Ave 37th Fl Dept NHF-NYT616
 New York NY 10166

Finance/Operations, VP of
 Medical Association
 Southern California
 Self directed decision maker to mng, plan & develop fiscal, operations & IS functions. 5+ yrs budget/acctg mgmt exp. Must have prior healthcare exp. MBA/CPA prefd/strong supv skills/MIS & acctg. Send resume w/cover letter.
 Director of Human Resources
 Planned Parenthood
 700 S Tustin St
 Orange CA 92866
 714-633-1784 fax

Financial, Chief Officer
 Community Hospital
 Southern California
 Provide financial leadership to organiz & be resp for Dept of Finance & Decision Support, Business Office, Med Records & Materials Mgmt. 10+ yrs leadership role in hosp/HC related setting. Bachelor's deg in acctg/HC admin/related/master's prefd. Send resume w/cover letter.

Director of Human Resources
 Redlands Community Hospital
 350 Terracina Blvd
 Redlands CA 92373
 909-335-5531 fax
 dec@redlandshospital.com

Fundraising
 Medical Association
 Southern California
 3 yrs fund development exp or equiv. Goals of 1.5 mln. Demonstrated prior fundraising success at this level. Mng major gifts mailings, execute special assign & represent Red Cross through active participation at professional community/civic affairs. Strong people skills. BA min. Send resume w/cover letter.

Director of Human Resources
 American Red Cross Chapter
 CA
 714-480-5016 fax
 tmiller@oc-redcross.org

Government Relations, Associate VP of
 Managed Care Co (Medicaid)
 New York NY
 Resp for establishing alliances & coalitions w/community-based organizations, local, state & federal officials & industry groups. Represent Amerigroup when performing lobbyist activities. Bachelor's deg/adv deg prefd/5 yrs exp in mktg/PR. Send resume w/cover letter.

Director of Human Resources
 Amerigroup Corp
 328 Constitution Ave
 Virginia Beach VA 23462
 757-518-3600 fax
 hrvacorp@amerigroupcorp.com

Grants & Contracts Administrator
 Childrens' Hospital
 Southern California (LA)

Assist research investigators in budgeting, monitoring & projecting of grants & contracts in our Childrens Cancer Center. Resp for all financial, admin & regulatory aspects of grants, contracts & academic funding. Bachelor's deg/3+ yrs exp. Send resume w/cover letter.

Director of Human Resources
 Childrens Hospital Los Angeles
 4650 Sunset Blvd MS-48
 Los Angeles CA 90027
 323-669-2374 phone
 323-662-2713 fax
 chlab@rpc.webhire.com

Health Information Management Manager
 Cancer Center
 New York

Plan, coordinate & direct all functions of our Medical Records Dept. Ensure efficient operations of all HIM functions incl: clinical pertinence chart reviews, performance improvement, oversight of correspondence & coding, compliance w/accreditation standards, state/fed regs. Bachelor's deg in med records admin/ART/RRA/3 yrs exp. Send resume w/cover letter.

Director of Human Resources
 St Vincents Comprehensive Cancer Center
 111 8th Ave Ste 1513
 New York NY 10011
 212-367-1736 fax
 amenicho@salick.com

Health Promotion, Director of
 Managed Care Co Serving Medicaid Populations
 New York NY

Resp for maximizing member, provider & community participation in systematic, comprehensive pro-

NOTICE TO MIEO READERS

Even though **MIEO** rushes to publish these job announcements, in some instances, some positions may have already been filled by the time you receive your copy in the mail—or, you delay too long in responding.

We make extensive efforts to prevent this from happening, which is another reason why we publish **MIEO** twice a month — not once a month. We apologize if a position is filled quickly, but that is something that is solely within the control of the organization doing the hiring — not **MIEO**.

gram aimed at improving healthy behavior levels, managing & reducing illness & improving quality of life. Bachelor's deg in health promo/nursing/PH/social work/master's deg prefd/3 yrs exp. Send resume w/cover letter.

Director of Human Resources
 Amerigroup Corp
 328 Constitution Ave
 Virginia Beach VA 23462
 757-518-3600 fax
 hrvacorp@amerigroupcorp.com

Human Resources, VP of
 Acute Care Hospital
 New Jersey

Assume chief responsibilities for strategic & operational planning & implem of all HR policies, activities & processes. Master's degree in HR/mgmt/SPHR certif prefd/ 10 yrs sr level HR exp reqd. Send resume w/cover letter.

Sheryl Slonim
 Executive Offices
 St Peter's University Hospital
 254 Easton Ave
 New Brunswick NJ 08901
 732-220-8046 fax
 careers@saintpetersuh.com
 http://www.saintpetersuh.com

Information Technology, Director of
 Research Laboratory

New York
 Min 10 yrs mgmt exp & exp w/planning, development, implementation & operation of info system technologies & leading a dept of tech professionals. Exp working in biological sciences a+. Bachelor's/ master's deg. Send resume w/cover letter.

HR Dept - DIT
 Cold Spring Harbor Laboratory
 1 Bungtown Rd
 Cold Spring Harbor NY 11724
 516-367-6850 fax
 cshl.edu
 http://www.cshl.edu

Internal Audit, Director of
 Job Order #1702

Drug Development Services
 New Jersey (Princeton)
 Assist mgmt in identifying & evaluating risks at corp

& business unit level & estab & coord internal audit site visit rotation w/external auditors. Manage & ensure efficient, economical coordination of efforts w/external auditors. BA/BS/MBA/CPA prefd/7-9 yrs external audit exp. Send resume w/cover letter.

Director of Human Resources
Covance

210 Carnegie Center
Princeton NJ 08540
609-452-4097 phone
<http://www.covance.com>

Major Gifts, Director of
Hospital

5-7 yrs fundraising exp desirable. Excel salary/benefits. E-mail/fax/letter w/resume & 3 references. Grants for Albert Schweitzer Hospital, Haiti Send resume w/cover letter.

Search Committee
Grant Foundation
1410 Magellan Dr Ste 101
Sarasota FL 34243
941-752-0755 fax
vpellegrino@kudos.net

Marketing & Client Services Manager
Medical Center

Southern California (Burbank)
Develop/maintain mkt share for Occupational Health Center/Urgent Care Center. An expert on Worker's Comp & regulatory matters & representing facility w/in community. Bachelor's deg/HC mktg exp/occupational hlth/ knowl of CAL/OSHA/Worker's Comp. Send resume w/cover letter.

Director of Human Resources
Providence St Joseph Medical Center
501 S Buena Vista St
Burbank CA 91505
818-847-3674 phone
818-847-3693 fax
psjmcjobs@phsca.org
<http://www.experienceprovidence.com>

Marketing & Outreach, Supervisor of
Managed Care Co serving Medicaid Populations
New York NY

Resp for coordinating & supervising activities of mktg staff, implem & conduct continuous enrollment devel programs, devel & conduct initial orientation to Amerigroup products & conduct on-going in-

service training programs. BA/3 yrs exp. Send resume w/cover letter.

Director of Human Resources
Amerigroup Corp
328 Constitution Ave
Virginia Beach VA 23462
757-518-3600 fax
[hrvacorp@amerigroupcorp.com](mailto:hvacorp@amerigroupcorp.com)

Marketing Communications Specialist
Device mfg

Southern California (Irvine)
Resp for creative development, graphic design & production of collateral as well as planning, develop- ing & coordination of tradeshow activities. Devel & coordination of artwork for promos, advertising & other mktg needs. Bachelor's deg in mktg communic/ 3-5 yrs exp in med device industry. Send resume w/ cover letter.

Director of Human Resources
Masimo Corp
2852 Kelvin Ave
Irvine CA 92614
949-250-9688 phone
949-250-9686 fax
<http://www.masimo.com>

Marketing Rep

Brain Injury Rehab (3 locations)
S CA (LA)

Resp for direct mktg, maintain & develop referral relationships. Work out of home office. BA/BS in bus/mktg/HC/exp w/HC mktg. Send resume w/cover letter.

Director of Human Resources
Centre for Neuro Skills
972-255-3162 fax
hrtx@neuroskills.com
<http://www.neuroskills.com>

Marketing, Associate VP of
Managed Care Co Serving Medicaid Populations
New York NY

Develop objectives, policies & programs for sales & mktg activities for NY Medicaid mkt. Develop/main- tain favorable relationships w/in community. Travel reqd. BA/BS reqd/master's prefd. Send resume w/ cover letter.

Director of Human Resources
Amerigroup Corp

328 Constitution Ave
Virginia Beach VA 23462
757-518-3600 fax
hrvacorp@amerigroupcorp.com

Marketing, Director of
Managed Care Co Serving Medicaid Populations
New York NY
Development & mgmt of sales/mktg initiatives. Development of objectives, policies & programs for mktg & sales activity related to membership growth & retention. 5 yrs exp in sales reqd, health insurance exp pref. BS/BA in related field. Send resume w/cover letter.

Director of Human Resources
Amerigroup Corp
328 Constitution Ave
Virginia Beach VA 23462
757-518-3600 fax
hrvacorp@amerigroupcorp.com

Marketing, Sr Manager
Job Order #MM001-CA
Healthcare Corp
S California(LA/Thous Oaks/Glendale/WLake Village)
Please send resume including Job Code. Send resume w/cover letter.

M Blinde
Baxter Healthcare Corp
4501 Colorado Bl
Los Angeles CA 90039
<http://www.baxter.com>

Medical Info & Safety Reporting, Director of
Pharmaceutical
Illinois (Chicago)
Receive, process & evaluate adverse experience reports w/FDA regs & company procedures. Review, process & respond to product complaints in accordance w/FDA regs, guidelines & company procedures. Research/develop responses to customer / internal requests for medical, safety, quality & pharm info concerning APP products. Send resume w/cover letter.

Director of Human Resources
American Pharmaceutical Partners
1101 Perimeter Dr #300
Schaumburg IL 60173

Medical Info Associate, Sr (2 openings)
Pharmaceutical
New Jersey (Raritan)

Two medical info associates in Analgesics & Women's Healthcare to serve as drug info experts to both internal & external customers. Identify, analyze & eval clinical & scientific info as needed to develop standard & custom medical info responses which support safe & appropriate use of OMP products. PharmD deg/post-doctoral training/skills for drug info as a specialty area of pharmacy practice. Send resume w/cover letter.

Laura M Litzenberger, PharmD
Ortho-McNeil Pharmaceutical
1000 Rt 2002
Raritan NJ 08869
908-218-7504 fax
llitzenb@ompus.jnj.com
<http://www.ompus.jnj.com>

Medical Staff Coordinator
Medical Center
Southern California
Min 3 yrs exp in medical staff svcs/CMSC certification, excel verbal/written skills & exp providing mtg support. Resp for agenda prep, meeting documentation & follow-up. Send resume w/cover letter.

Director of Human Resources
San Gabriel Valley Medical Center
438 W Las Tunas Dr
San Gabriel CA 91776
626-457-7169 fax
cdellacort@chw.edu

Packaging Manager
Pharmaceuticals
Maryland (Baltimore)
Resp for supervision of multiple product lines & utilization of equip, materials & personnel. Reqd to ensure efficient & continuous production to desired quantity & quality. 2-3 yrs exp in pharm pkg environ. Bachelor's deg. Send resume w/cover letter.

Shawn Schantz
813-685-7272 fax
shawn@mriapollo.com
<http://www.mriapollo.com>

President & CEO
Nursing & Rehabilitative Care Center
New York

8-10 yrs exec level admin exp in a nursing home. NY State Nursing Home Admin License is reqd. Oversee & direct business operations & administration encompassing all of facility's operations. Master's deg in hlth svc admin/related field. Send resume w/cover letter.

Attn: VP HR
Catholic Health Services of Long Island
1 Huntington Quad Ste 4C04
Melville NY 11747
631-396-5047 fax

Product Information Specialist
Job Order #OIDIA

Pharmaceuticals
Pennsylvania (Radnor)

Obtain through appropriate questioning/ interpretation, pertinent info re medically- related product info requests received via PI phone line. Utilize med knowl to provide answers to med info questions as instructed during training & based upon standard written responses. BS in pharmacy/MS & 1 yrs exp prefd/RN w/4 yrs exp/BS w/3 yrs exp. Send resume w/cover letter. No phone calls please.

Director of Human Resources
Wyeth Pharmaceuticals
500 Arcola Rd
Collegeville PA 19426
rittana@wyeth.com

Product Manager
Medical Technology Co
Southern California (Irvine)

Resp for all aspects of new product devel & product improvements incl product launches, product pricing, promo & positioning. Bachelor's deg/5 yrs sales/bus devel & mktg exp/ 2 yrs in product mgmt. Send

resume w/cover letter.

Director of Human Resources
Masimo Corp
2852 Kelvin Ave
Irvine CA 92614
949-250-9688 phone
949-250-9686 fax
http://www.masimo.com

Production Management
Medical Manufacturer
Southern California (Riverside)

Supervisors exp reqd. BA/BS. Send resume w/cover letter.

Director of Human Resources
Allegiance Healthcare
909-686-7967 fax

Program Director
Palliative Care
New York

Oversee program's direction & daily operations. Compile/monitor/analyze related performance indicators; collaborate w/network professionals to develop/implement strategic initiatives to attain program goals; estab & expand network & facilitate enrollment of participants into program. BA/BS/master's prefd/3 yrs admin exp. (Courier/Times Roman font/ no bold/italics/under- score/handwritten notations)

J Klinek
North General Hospital
New York NY 212-290-4607 phone
212-504-7938 fax
careers@vnsny.org
http://www.vnsny.org

Programmer Analyst
Job Order #PA001-CA

Healthcare Co
S California (LA/Thousand Oaks/Glendale/Westlake Village)

Please send resume including Job Code. Send resume w/cover letter.

M Blinde
Baxter Healthcare Corp
4501 Colorado Bl
Los Angeles CA 90039
http://www.baxter.com

Provider Relations Manager

Advertise your job announcements in

Medical Industry Employment Opportunities™

*Only \$100 for each 100 words, per each insertion.
No other charges. Guaranteed.*

It's easy. Just fax in your announcement with your name, company, address, phone, fax, charge card # & expiration date. It'll be published in the very next issue.

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(714) 434-9500 phone • (714) 434-9755 fax
info@biomedical-market-news.com

http://www.biomedicalmarketnewsletter.com

National Managed Behavioral HC Co
Southern California
Assess & recruit for provider network, perform site visits & provider presentations. Bachelor's deg in human svcs/master's w/exp in MC/ provider relations/provider network devel prefd. Send resume w/ cover letter.

HR Provider Relations
Value Options Inc
340 Golden Shore
Long Beach CA 90802-4246
No Phone Calls Please
562-951-6006 fax
lbojobs@valueoptions.com
<http://www.valueoptions.com>

Quality Assurance Manager
Pharmaceuticals
Massachusetts (Boston)
Resp for all aspects of mfg of pharm products under GMPs/EP/JP reqmts. Familiar w/doc svcs, mfg QA, training & incoming QA. Resp for developing quality manuals, key indicator for aberrant trends, coordinate FAR, recalls & returns. Ability to assure compliance to DEA regs. Send resume w/cover letter.

Shawn Schantz
813-685-7272 fax
shawn@mriapollo.com
<http://www.mriapollo.com>

Quality Control NCE, Sr Manager/Associate Dir
Biotech Company
Washington (Bothell)
Provide QC leadership for all facets of QC testing for NCEs (APIs & dosage forms). Implementation & performance of NCE test methods. Devel of specs/ acceptance criteria. Develop strategy to define "testing bar" from pre-clinical through NDA. 5-10 yrs exp in pharm/ biopharm/biotech industry. PhD educ/ emphasis in chemistry. Send resume w/cover letter.

Cheryle Elder
Icos
Bothel WA 425-485-1900 phone
425-489-2497 fax
clelder@icos.com
<http://www.icos.com>

Quality Manager
Pharmaceutical

Minnesota (Minneapolis)
Resp for QA activities incl doc change control, analytical testing, stability programs, product release, complaint systems & annl quality assessments. Assist in devel/prep of Pre- Approval Inspections of Contract Testing Labs & Contract Mfgs as well as prep of protocols & final reports for validations. 5-7 yrs pharm mfg & quality environ exp. BS Send resume w/cover letter.

Shawn Schantz
813-685-7272 fax
shawn@mriapollo.com
<http://www.mriapollo.com>

R&D Project Management, Director of
Job Order #RD001-CA
Healthcare Co
S California (LA/Thousand Oaks/Glendale/Westlake Village)

Please send resume including Job Code.
M Blinde
Baxter Healthcare Corp
4501 Colorado Bl
Los Angeles CA 90039
<http://www.baxter.com>

Radiology Administrator
School of Medicine
New York

As senior non-phys staff member, oversee full range of admin & technical functions of dept. Resp for financial mgmt; operational & productivity reporting; strategic planning; personnel supvn & directing all aspects of clinical operations. Must be AART registered. Send resume w/cover letter.

HR Dept N607
Mt Sinai Services
82-68 164th St
Jamaica NY 11432
718-883-6165 fax
yolan.campbell-als@med.nyu.edu

Regulatory Affairs Communication, Director of
Pharmaceutical
New York
10 yrs exp in communications or other relevant areas incl web-based communic exp. Familiar w/pharm industry desirable. Strategic capabilities & ability to tactically execute communic plans. Bachelor's deg/ adv deg prefd. Send resume w/cover letter.

Director of Human Resources
Pfizer Pharmaceutical
susi.walter@pfizer.com
http://www.pfizer.com

Regulatory Affairs, Associate Director of
Pharmaceutical
Texas

3 yrs regulatory exp & expert knowl of core processes of drug devel. Exp in biologics, blood products or vaccine devel prefd either from reg or research environ. Knowl of CMC subs, while exp submitting BLAs & interacting w/FDA are a+. Master's degree/ PhD desirable/significant sci research exp. Send resume w/cover letter.

Stephanie S Kelly
PHR Executive Recruiter Search Masters Intl
2 Reads Way Ste 125
New Castle DE 19720
302-323-1906 phone
302-322-3989 fax
kellyss@searchmastersintl.com

Regulatory Affairs, Director of
Biotech Co
\$1000,000+bonus/stock
Southern California (LA)
Must have US biotech exp. Send resume w/cover letter.

Bob Bickley
Normyle/Erstling Health Search Group
NJ
201-843-6009; 800-452-7499 phones
201-843-2060 fax
jobs@medpharmsales.com

Regulatory Intelligence, Manager of
Pharmaceutical
Maryland (Rockville)
Research, review, analyze & disseminate relevant FDA Regs, Guidances, Notices, Advisory Committee Mtg minutes, Warning Letters, Estab Inspection Reports, 483s Notice to Applicants. BA/BS pharmacy/doctor of pharmacy/life sci/ PhD in pharm sci or life sci prefd/3 yrs FDA or pharm indust exp in reg affairs reqd. Send resume w/cover letter.

Staffing Dept
Otsuka America Pharmaceutical Inc
2440 Research Bl
Rockville MD 20850

301-212-8647 fax
humanresources@otsuka.com

Regulatory Publishing
Pharmaceutical
North Carolina (Durham)

Assist in compilation, organiz, indexing, search, publishing & retrieval activities assoc w/doc mgmt & publishing platforms in support of subs & post-sub activity. Provide tech leadership to Reg Affairs to ensure that proper reg doc/ files are compiled, organized, maintained & archived according to reqmts. Undergrad deg in related area/5 yrs indust exp/ master's w/3 yrs exp. Send resume w/cover letter.

Patrick Loebis
EMD Pharmaceuticals
3211 Shannon Rd Ste 500
Durham NC 27707
919-401-7141 phone
919-401-7388 fax
elizabeth.field@emdpharmaceuticals.com

Regulatory, Assoc Dir Promotional Advertising
Pharmaceutical Industry
\$110,000-\$120,000
New Jersey

Involved in advertising/promo review & labeling. Involved w/IND & NDA subs & maint. Resp for reviewing & approving labeling & promo/advertising materials. Until position matures to full-time status, expected to fill bal of time assisting Sr Dir RA by coord/prep IND & NDA subs. 5-7 yrs promo/ advert reg exp. BS/MS/JS/life sci prefd. Send resume w/cover letter.

Bob Bickley
Normyle/Erstling Health Search Group
NJ
201-843-6009; 800-452-7499 phones
201-843-2060 fax
jobs@medpharmsales.com

Research Associate
Job Order #RA01-CA
Healthcare Co
S California(LA/Thous Oaks/Glendale/WLake Village)
Please send resume including position code. Send resume w/cover letter.
M Blinde
Baxter Healthcare Corp

4501 Colorado Bl
Los Angeles CA 90039
<http://www.baxter.com>

Research Coordinator, Clinical
Clinical Research
Florida (Hudson)
Strong oral & written communication skills, effective use of computer software, ability to work independently, mng time effectively & maintain a high level of organization. Knowl of clinical trial process & fed regs that govern conduct of clin trials. RN degree. Send resume w/cover letter.

Elaine Snee
Discovery Alliance Inc
14100 Fivay Rd Ste 360
Hudson FL 34667
elaine.snee@hcahealthcare.com

Research Scientist
Job Order #RS001-CA
Healthcare Co
S California(LA/Thous Oaks/Glendale/WLake Village)
Please send resume including job code. Send resume w/cover letter.

M Blinde
Baxter Healthcare Corp
4501 Colorado Bl
Los Angeles CA 90039
<http://www.baxter.com>

RIS & PACS Administrator
Teaching Hospital
New York (Brooklyn)
Resp for Radiology Dept Info Syst & Picture Archival Communic System as well as overseeing daily operational issues related to Info Systems. Bachelor's deg in computer sci/solid knowl of Radiology Dept operations & terminology. Send resume w/cover letter.

William Gutierrez
Employment Manager
Coney Island Hospital
2601 Ocean Pkwy
Brooklyn NY 11235
718-616-4448 fax

Sales
Job Order #Orange County CA

Pharmaceutical
Southern California (Anaheim/LB/CM)
Pharmaceutical selling exp w/concentration in respiratory products. Send resume w/cover letter.
Director of Human Resources
Ivax Laboratories Inc
4400 Biscayne Blvd 5th Fl
Miami FL 33137
305-575-6465 fax
<http://www.ivax.com>

Sales & Marketing Manager
Clinical & Lab Research Co (chronic viral disease)
Canada (Vancouver)
Increase sale of company's svcs, assess mkt needs & identify potential bus devel opportunities. Contact key customers to promote svcs, presenting our svcs to clients, generating sales leads, assisting in devel of proposals, closing sales, exhibiting at industry & sci mtgs/conferences. BA/BS in hlth sci/mktg mgmt/master's prefd. Send resume w/cover letter.

Director of Human Resources
Viridae Clinical Sciences Inc
1134 Burrard St
Vancouver BC V6Z 1Y8 CANADA
604-689-9404 phone
604-689-5153 fax

Sales & Marketing, Corporate Director of
Healthcare Organization
New York/Connecticut
With 15 diverse nursing home & sub-acute facilities, an opportunity for a dynamic, creative, innovative individual w/excel mktg, salesmanship & PR skills to lead efforts to enhance census & patient mix. Hands-on approach & mktg exp. Send resume w/cover letter.
President

National Health Care Associates
46 Staudeman Ave
Lynbrook NY 11563
516-887-8494 fax
gpruhenski@nathealthcare.com
<http://www.nathealthcare.com>

Sales - Medical
Medical Device Co
Southern California (Santa Ana)
Min 2 yrs exp working w/med distributors/ hospital sales. Increase current distribution sales, build new distributor relationships, train field reps, product

mailing & trade shows. Send resume w/cover letter.
 Director of Human Resources
 Codan US Corp
 3511 W Sunflower Ave
 Santa Ana CA 92794
 714-545-2111 phone
 714-444-3967 fax
<http://www.codanus.com>

Sales Account Manager - Workers' Comp
 Medical Bill Review Software
 Southern California
 Resp for prospecting, securing & closing new business, participating in trade shows & performing sales presentations. 3+ yrs S&M exp in WC mngd care or claims. BA Send resume w/cover letter.
 Director of Human Resources
 StrataCare Inc
 4299 MacArthur Blvd Ste 210
 Newport Beach CA 92660
 949-743-1299 fax
rbunce@stratacare.com
<http://www.stratacare.com>

Sales Rep, Computer Service Contract (outside)
 Sales/Repair/Re-Mfg Med/Indust Display Monitors
 California
 Min 2 yrs exp selling to computer/IT Mkt. Exp selling svc maint contracts. Excel communic skills, presentation skills & proven track record reqd. High energy & strong corp acct mgmt record. Send resume w/cover letter.
 Director of Human Resources
 Quest International Inc
 CA
 949-581-4011 fax
resumes@questinc.com
<http://www.questinc.com>

Sales Rep, Industrial Monitor (Outside)
 Sales/Repair/Re-Mfg for Med Display Monitors
 California
 Min 2 yrs exp in selling to industrial mkt. Excel comm skills, outstanding presentation skills & proven record reqd. High energy & strong corporate acct mgmt bkgnd. Send resume w/cover letter.
 Director of Human Resources
 Quest International Inc
 CA
 949-581-4011 fax

resumes@questinc.com
<http://www.questinc.com>

Sales Rep, Pharmaceutical
 Pharmaceutical Co
 Southern California (Central LA)
 In Women's health div to promote our products & serve as prof resource to physicians. BA/BS/1-2 yrs outside sales exp. No phone calls please. Send resume w/cover letter.
 HR-WH-LOS-CA
 Watson Pharmaceuticals Inc
 3400 W Lake Ave
 Glenview IL 60025
 847-730-2998 fax
field.recruiter@watsonpharm.com
<http://www.watsonpharm.com>

Sales Rep, Pharmaceutical
 Pharmaceutical
 Southern California (Central LA)
 In Urology Div to promote our products & serve as a professional resource to customers. BA/BS/1-2 yrs outside sales exp. (Send resume/salary history to: HR-UR-LOS-CA) No phone calls please. Send resume w/cover letter.
 Director of Human Resources
 Watson Pharmaceuticals Inc
 3400 W Lake Ave
 Glenview IL 60025
 847-730-2998 fax
field.recruiter@watsonpharm.com
<http://www.watsonpharm.com>

Sales Rep, Pharmaceutical (flex-time)
 Medical Center
 Southern California (San Pedro/Torrance)
 Work 25 hrs per wk. Expd Rx or medical sales prof to represent Fortune 100 Co GlaxoSmith Kline Consumer HC promoting products to physicians. BA/BS. Send resume w/cover letter.
 NelsonProfessional Sales
<http://www.nelsonprofessionalsales.com>

Sales, Director of
 HMO
 New York
 Seasoned sales professional to oversee our 15 member sales staff. Develop/deploy overall sales plan & hold bottom line accountability for enrollment mem-

bers. Resp for budget, quarterly sales reporting, quality improvement, staff training. BA/BS business/5+ yrs sales exp. Send resume w/cover letter.

Myrna Lopez

AD/HR

Elderplan Inc

6323 7th Ave

Brooklyn NY 11220

718-630-2554 fax

<http://www.elderplan.org>

Sales, Medical

GI Products

Southern California

Sell gastrointestinal products to hospitals OC/LA counties. previous medical sales exp. BA/BS reqd. Send resume w/cover letter.

Director of Human Resources

Kimberly Clark/Ballard Medical

rib261@msn.com

Sales, Medical

Supplier to Long-Term Care Facilities/Pharmacies

A major supplier to long-term care facilities & pharmacies. Training begins July 2002. Send resume w/cover letter.

Director of Human Resources

OPUS Unit Dose

413-556-2759; 402-592-1997 faxes

<http://www.opusunitdose.com>

Sales, Medical

Critical Care Product Distributor

Southern California (E LA/Inland Empire)

Expd medical sales rep for hosp sales, critical care products. Send resume w/cover letter.

VP of Medical Sales

PO Box 10388

San Rafael CA 94912-0388

kkime@westconmedical.com

<http://www.westconmedical.com>

Sales, Medical

Critical Care Product Distributor

Northern California

Hospital sales for critical care products. Expd med sales rep for E LA, Inland Empire. Send resume w/cover letter.

VP of Medical Sales

PO Box 10388

San Rafael CA 94912-0388

kkime@westconmedical.com

<http://www.westconmedical.com>

Sales, Medical

Medical Co

Southern California

Call on hospitals, cs mgmt, home health agencies.

Must have proven record for obtaining new accts.

DME exp prefd. Strong communic & comp skills reqd. Send resume w/cover letter.

Director of Human Resources

CA

310-533-8810 fax

Sales, Medical (entry level)

Medical Products

Sales to doctors. Excel training. BA/BS. Send resume w/cover letter.

Director of Human Resources

CA

714-708-7000 fax

Sales, Medical Monitor

Sales, Repair, Remanufacturing Med Display Monitor

Southern California

2 yrs exp in selling to medical market. Excel communic skills, presentation skills & proven record reqd. High energy & strong corporate acct mgmt bkgrnd Send resume w/cover letter.

Director of Human Resources

Quest International Inc

CA

949-581-4011 fax

resumes@questinc.com

<http://www.questinc.com>

Sales, Outside Medical

Pharmaceutical

\$40,000-\$50,000

Southern California

Outside sales exp reqd for pharm, med equip or physician mktg. Send resume w/cover letter.

Director of Human Resources

CA

818-985-0055 fax (Attn: SALES)

Sales, Pharmaceutical

Pharmaceuticals

DEADLINE: JULY 8

Professional sales associates to promote branded line of innovative & trusted medicines. Strong communic skills & solid record of previous exp & success in outside sales. Proof of valid driver's license reqd. Must currently live in Pasadena. Send resume w/ cover letter.

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King Pharmaceuticals Inc
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<http://www.kingpharm.com>

Sales, Pharmaceutical (part-time)
Job Order #NLAT/PROTOPT/SCA
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Medical Tubing/Assembly Industry
SW US/Mexico

Preferred bkgrnd in plastic tubing & exp serving med device & contract assembly industries. 5-7 yrs min sales success. Preferred location in greater LA area. Send resume w/cover letter.

Director of Human Resources
VPI LLC
PO Box 451
Sheboygan WI 53082-0451
920-451-5884 fax

Salespeople
Mobile Imaging Services
Southern California
Sell imaging svcs to physician groups, managed care organizations & hospital & medical facilities. 3-5 yrs successful sales exp. BA/BS. Send resume w/cover letter.

Director of Human Resources
Inland Imaging Service
CA
909-872-0989 fax

Sr VP
PR Firm

Direct & manage team in developing & executing PR campaigns for healthcare/pharma clients in US & abroad. Mng project budgets of between \$3 & \$5 mln. Ability to develop communication plans for drug products from product devel through FDA/ EMEA approval & to mkt. Bachelor's in mktg/PR/ related area. Send resume w/cover letter.

IL
312-222-1561 fax
hcjobs@pr21.com

Strategic Planning, Dir Early Stage
Pharmaceutical
\$200,000 pkg

New Jersey (Northern)

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Director of Human Resources
 Childrens Hospital Los Angeles
 4650 Sunset Blvd MS-48
 Los Angeles CA 90027
 323-669-2374 phone
 323-662-2713 fax
 chlab@rpc.webhire.com

Writer, Medical

Job Order #3621

Pharmaceuticals

Massachusetts (Cambridge)

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Jean Sabatini

Millennium Pharmaceuticals
 350 Massachusetts Ave
 Cambridge MA 02139
 sabatini@mpi.com

Writer, Scientific Medical

Biologicals - Vaccine Mfgr

Belgium (Brussels)

Resp for writing, reviewing & editing study protocols, clinical reports & other higher level scientific/regulatory docs. Work in challenging environ w/ opportunities to develop a career in vaccine devel. BA/BS science/biology/biochemistry/medical/pharmaceuticals/ability to write fluent & correct English. Send resume w/cover letter.

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Rue de l'Institut 89

Rixensart B-1330 Belgium

011-32-2-656-9625 phone

fabienne.caron@gskbio.com

Writer, Sr Medical

Job Order #02-SMW-PA-DIAHOME

Clinical Research Svcs to Pharm/Biotech Industries
 Pennsylvania (N Wales)

Independently write, edit & direct other medical writers in writing, editing & compilation of docs that are components of clinical regulatory mktg approval applications for new biologics, drugs or devices. Send resume w/cover letter.

Director of Human Resources

Icon Clinical Research Inc

212 Church Rd

North Wales PA 19454

resume@iconus.com

http://www.iconus.com

Writer, Sr Medical

Pharmaceutical

New Jersey (Flemington)

Prep of clinical study reports for domestic & intl reg applications. Prepare clinical sections of NDAs & Health Registration Dossiers, monographs & journal publications. Oversee/review work of IR writers. Adv degree in life sciences/3-5 yrs exp in pharm/CRO. Send resume w/cover letter.

maryannev@beardsworth.com

http://www.beardsworth.com

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Dir Medical Communications

EMD Pharmaceuticals

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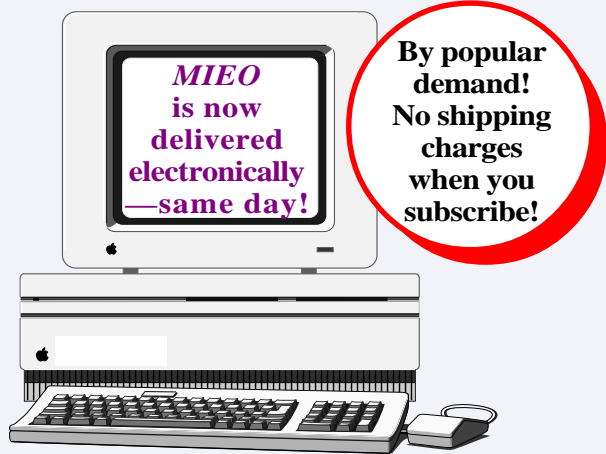
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