

MEDICAL INDUSTRY EMPLOYMENT OPPORTUNITIES™

The Twice-A-Month Jobs Available Newsletter

Profiles 100-250 new job openings nationwide each issue.

Across all medical industry sectors. All categories & levels of job titles.

Job openings are different each issue; they are not repeated.

“You can’t find most of these openings on your own or in any other single resource.”

2001 Subscription Rates: Fax Order Form To: 714-434-9755

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#: _____ Expires: _____

Signature: _____

Name: _____

Position Title: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Country: _____

Phone: _____ Fax: _____

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KEY TO LAYOUT DESIGN

Job Position Title:	Technical Requirements:
Job Order/Reference #	Respond To:
Type of Firm/Industry Sector:	Position Title:
Deadline To Respond:	Company Name:
Salary:	Address:
Job Location:	City: State: Zip Code: Country:
Job Description:	Phone:
Job Requirements:	Fax:
Education Requirements:	E-mail:
	Internet Website:

PUBLISHER'S NOTE: In each issue of *Medical Industry Employment Opportunities*™ (MIEO), we attempt to include job listings in virtually all key medical industry job categories, at all levels, nationwide and occasionally outside the US.

Regarding address, phone, fax and related contact information, we publish as much of this as we can possibly track down. However, in almost every issue, despite many hours or effort, some of these details cannot be obtained and/or confirmed. It therefore could not be included since we couldn't find it, so please don't call us to ask for a phone number in such cases— we don't have it. This is especially true for new start-up companies that are in practically every issue of MIEO, or blind ads.

Please be aware that we immediately enter job announcements in our database for inclusion in *MIEO*, up to the day each issue is published. We publish the job announcements and mail them to you just as fast as humanly possible—it can't be done any faster than it already is, given the twice-a-month publication schedule for *MIEO*.

But occasionally, a job will be filled prior to your receiving and/or responding to that announcement — especially in high demand, high volume fields like biomed/service engineers, sales & now regulatory affairs/QA/QC. Often these have shorter interview processes.

We accept no responsibility, and will not grant a refund of your subscription, in cases where someone else was already hired by the time you got around to contacting the company doing the hiring.

WE DO NOT GUARANTEE THE JOB WILL STILL BE OPEN BY THE TIME YOU RESPOND, OR THAT THE COMPANY WILL ACKNOWLEDGE YOUR LETTER. Obviously, the more time that elapses before you contact the company regarding an open position, the more likely it is that the position will have already been filled.

The inclusion of particular categories of job openings, the number within each category or the location of positions, is strictly dependent on what jobs are currently

being offered by the various firms and organizations.

Thus, these numbers will vary with each issue. Also, announcements are not repeated.

Some issues of *MIEO* may have many listings in the job title area and/or geographic region you seek, while other issues may not. This is a normal pattern. The nonappearance of such listings in a particular issue or issues is not a legitimate reason for granting refunds to buyers of MIEO.

In addition, certain regions of the U.S., especially key manufacturing states such as New York/New Jersey, Texas, Florida, Illinois, Minnesota, and particularly California, which is currently the largest region for medical manufacturing in the world, will usually correspondingly have the largest number of job openings.

Other states, such as Montana, North Dakota, South Dakota, Maine, Vermont or Idaho, for example, because they have virtually no medical manufacturers whatsoever, will have practically no job openings announced in MIEO.

Therefore, what appears in MIEO is primarily based on supply.

According to our exclusive research and analysis, since California-based medical manufacturers currently get more new products approved by the FDA than the next 3-5 states combined on a monthly average, the number of new job openings at these companies has been and will continue to lead the nation for the foreseeable future.

However, we do go to great lengths and expense to try to get job listings included from many other states.

The job openings reported are believed to be legitimate. *MIEO* accepts no responsibility or liability for errors, claims, salaries, misinterpretation/errors of the job description, etc., made in the job listing, changes in the job description, or any other such factors that are beyond the control of the publisher.

MIEO does not claim, warranty, guarantee or accept responsibility for whether buyers of MIEO find a job — or whether a position has already been filled prior to your responding to the job announcement in *MIEO*.

**MANAGER, QUALITY SYSTEMS
& REGULATORY AFFAIRS**

Hutchinson Technology Inc (HTI), the world's leading supplier of critical components for the hard disk drive market, has expanded into medical markets. We currently seek an effective leader experienced in negotiating premarket notification [510(k)] clearance. It will be your responsibility to support & improve the Quality System; monitor & encourage internal staff to follow Quality System practices; write product submissions; & see that all biomeasurement products, services & activities comply w/local/federal/intl regulations.

The preferred candidate will have a bachelor's degree-engineering or scientific field--&5+ yrs exper in regulatory affairs for a medical device mfr. Experience w/FDA submissions Device Directive requirements, ISO 9001/46001 certification, & regulatory audits, is expected. Must demonstrate abilities to develop new product regulatory compliance plans & resolve issues, particularly product recalls, safety alerts, & medical device reporting programs. Excellent communication skills & at least 1 yr supervisory exper are necessary.

HTI offers competitive salaries & an extensive benefits package, including 401(k) w/a generous corporate contribution, profit sharing, a ride share van pool from the metro area, tuition reimbursement, a casual work environment, an on-site fitness ctr & more. To respond, please send, fax or e-mail you resume, referencing Job #17477, to: Staffing, Hutchinson Technology Inc, 40 W Highland Park, Hutchinson MN 55350-9784; fax: (320) 587-1290; e-mail: gcornman@hti.htch.com. Equal Opportunity Employer. Visit us online at: <http://www.htch.com>

**TUV Product Service / TUV America
Quality System Auditor**

3 positions available (So Cal, Bay Area, WA). Candidate will perform quality system audits per criteria defined in MDD, AIMD, IVDD, EN & ISO standards. Travel estimated at 50% w/occasional intl destinations. BS or MS Degree in a science related field & minimum 5 yrs experience in a medical environment required (Instruments, Implants, Disposables, Dental, Wound Care, Chemistry, Animal Origin, Infusion, Dialysis/Blood Treatment, IVD). Auditing & 510(k) filing experience a plus. Competitive salary & excellent medical & dental benefits & 401(k) plan. Please email resume to gstack@tuvam.com or fax 978-777 8441, attention HR.

 Administrator

Cardiology

New York

Direct Cardiology Div financial planning, acctg practices & operational needs; provide financial reporting, budgeting, grant mgmt & revenue maximization. Master's/7-10 yrs exp in complex academic med center.

Department of Medicine

College of Physicians & Surgeons

Columbia University

630 W 168th St, Box 30

New York NY 10032

fsas@medicine1.cpmc.columbia.edu

 Administrator

Health Center

Southern California (South Bay)

Resp for planning, coordinating, directing & monitoring all operational & financial aspects of the Health Center in conjunction w/providiang leadership to supervisors & staff, oversee delivery of quality, cost-effective patient care. Bachelor's deg/min 3 yrs HC mgmt exp/master's in HC/bus a+.

Director of Human Resources

HealthCare Partners Medical Group

19601 Mariner Ave

Torrance CA 90503

310-352-4902 fax

lwillhelm@healthcarepartners.com

 Analyst, Compliance

Job Order #COMPAN

Managed Care Co

Southern California (Garden Grove)

Monitor dept adherence of reqmts. Write ad hoc reports utilizing Arpeggio Crystal & MS Access to analyze & promote continuous quality improvements. Issue internal reports & mng special projects. Bachelor's deg/2 yrs HC exp prefd.

CMS Attn: HR Dept

Tenet HealthSystem

16030 Ventura Bl Ste 200

Encino CA 91436

818-461-5580 job hotline

818-461-5085 fax

gina.tavoularis@tenethealth.com

<http://www.teamtenet.com>

 Analyst, Financial

Health Management Co

Southern California (Irvine)

Perform budgeting, pricing & cost analysis. 3 yrs exp reqd; pref HC industry, but not reqd. MS Excel & Word Reqd. Pre-IPO firm BA/BS/Bus. Send resume w/cover letter.

Director of Human Resources

LifeMasters

Irvine CA

949-380-0830 fax

jobs@lifemasters.com

<http://www.lifemasters.com>

Branch Manager
Home Infusion Therapy
\$85,000-\$95,000

Michigan

Oversee operations, materials mgmt, regulatory compl issues, direct client referrals & work w/ acct mgrs in bus devel area. Involved w/ACHC accreditation. 2 yrs mgmt exp; 5 yrs of home care exp & exp w/infusion. Bachelor's reqd/hlth related a+.

Stacie Grace

Management Recruiters Sales Consultants IL 847-590-0847 fax (send resume in MS Word format)

slg@jobwish.com

<http://www.jobwish.com>

Business Development Manager

Pharmaceutical

\$75K - \$100K base

\$150K - \$\$190K at plan

Connecticut/Illinois/New York/New Jersey Solid exp selling clinical software products/ svcs & stable job history. 3-5 yrs in software solutions space w/consistent over quota achievement & record of \$100K+ earnings over past 3 yrs. Send resume w/cover letter.

Rick Leavitt

MRI Sales Consultants of Raleigh

Raleigh NC

rleavitt@intrex.net

Business Development, Director of

Life Sciences Clinical Software

\$80K - \$100K base

\$125K - \$150K at plan

New Jersey/New York

Lead/mentor a team selling clinical software into most financially secure sector of our economy. 4-5 yrs selling large scale enterprise systems into pharm & biotech companies. Acquainted w/pharm client base in NY/NJ territory. Send resume w/cover letter.

Lynda Nolan

MRI

lnolan@intrex.net

Business Development, Director of

National Healthcare Organization

Southern California (LA Area)

Exp in healthcare environ, strong mktg skills, understanding of medical protocol & MC industry. Com-

puter literate. BA/BS. Send resume w/cover letter.

Director of Human Resources

877-250-7246 fax

painnet-janis@aol.com

Cardiovascular Service Line Administrator

Medical University

New York

Resp for directing, mng & eval operation, mktg, customer satisfaction, profitability & clinical outcomes. Work closely w/physician leaders & clinical staff. MHA/MBA/MSN/5 yrs mgmt exp in HC environ w/ cardiovascular mgmt exp prefd. Send resume w/cover letter.

HR Dept

Dept B-12100

SUNY Upstate Medical University

750 E Adams St

Syracuse NY 13210

hr@mailbox.hscsyr.edu

Chemist, Quality Control

Nutritional Supplements Mfgr

Southern California

Assist in chemical/physical testing on raw materials & finished goods. Adv deg in chemistry or food sci/tech skills in methods for moisture, protein, vitamin & mineral analysis & use of HPLC & AA.

Director of Human Resources

NBTY Manufacturing LLC

5115 E La Palma Ave

Anaheim CA 92807

714-765-7015 fax

hr@nbtymfg.com

Chief Executive Officer

Nonprofit

Rhode Island (Providence)

DEADLINE: 11-19-01

5+ yrs of direct, admin & mgmt exp in field of human svcs; pref within family systems. Provide leadership, program & strategic planning, budget prep, fund raising, community & govt relations & coordination of svcs. Adv degree. Send resume w/cover letter.

Director of Human Resources

Job Connection Ltd

298 Newport Ave

East Providence RI 02916

401-431-1941 fax

jobconnectionltd@cs.com

Chief Executive Officer

Medical Staffing Firm

\$100,000+

Northwest US

Min 5 yrs exp. Oversee all depts incl HR, contracts, sales, acctg, legal & staffing. Familiarity w/back office processes & operations. Bkgrnd in med, HC or staffing industry pref'd. MBA/MHA/MD. Send resume w/cover letter.

Director of Human Resources

PO Box 6507

Kennewick WA 99336-6507

info@medcallnorthwest.com

Chief Financial Officer

Health Plan

New York

Administer financial operations of a managed care organiz. Resp for financial statement prep, regulatory reporting, claims operations & strategic financial planning. Knowl of MC finance & NYS funded hlth programs a+. Send resume w/cover letter.

Search Committee

Community Choice Health Plan

30 S Broadway

Yonkers NY 10701

914-377-0727 fax

Chief Financial Officer

Children & Family Services Agency

New York

Dynamic financial exec w/record of achievement to provide strategy/vision to the financial operations of 4 related corporations. 10 yrs exp. CPA or adv deg a+. Send resume w/cover letter.

Asst Exec Director-HR

New York Foundling Hospital

590 Avenue of Americas

New York NY 10011

janeth@nyfoundling.org

http://www.nyfoundling.org

Chief Financial Officer/VP Finance

Health Network

New York

Exp in managed care finance. Resp for providing data, reports & other info necessary for financial operations of MC program, prep of annl budget & forecasting of revenues, expenditures & year-end balances. Computer software proficiency req'd. Master's degree. Send resume w/cover letter.

Director of Human Resources

Long Island Health Network

1 Huntington Quadrangle Ste 1C14

Melville NY 11747

631-420-6878 fax

Clinical Research Specialist

Job Order #1060

Medical Device

Northern California (Bay Area)

Participate in monitoring of clinical trials, incl aiding investigators in subject recruitment, fittings & evaluations. Develop clinical protocols for human evaluation of hearing devices. Grad degree in audiology/healthcare profession.

Exec Recruiter (MIEO)

Kuhn Med-Tech Inc

27128-B Paseo Espada Ste 623

San Juan Capistrano CA 92675

949-496-3500 phone

949-496-1716 fax

mieo@kuhnmed-tech.com

http://www.kuhnmed-tech.com

Clinical Supervisor

Healthcare & Service Organization for HIV/AIDS

New York

Resp for facilitating & monitoring all clinical aspects of program. Ensure quality mgmt of program incl resident support svcs & individual resident records. Master's in human svcs/5 yrs working w/HIV/AIDS in out-patient setting.

Director of Human Resources

Floating Hospital

Pier 11 E River@Wall St

New York NY 10005

Professional Career Fairs

11/4/01 - 11/7/01

Regulatory Affairs

Professional Society

Embassy Suites Hotel

Greensboro NC

(336) 668-4535

11/4/01 - 11/7/01

Regulatory Affairs

Professional Society

Embassy Suites Hotel

Baltimore MD

(205) 879-7400

Source: J&J

212-514-5432 or 33 fax

CMC, Director of
 Job Order #RAPS1001
 Clinical Research
 Massachusetts (Cambridge)
 Provide reg guidance on CMC issues to project teams, mfg & other scientific disciplines throughout all phases of drug & biological devel. Strong knowl of regs & guidelines governing devel/mfg of small molecule & biological drug products. Send resume w/cover letter.
 Director of Human Resources
 Millennium
 Cambridge MA 617-679-7480 phone
www.careersinclinical.com / www.millennium.com

Contract Coordinator
 Healthcare Cost Management Co
 Southern California
 Support managed care contracting staff w/contract production; serve as liaison between the territory dir & corp legal svcs w/contract language issues; coord ongoing training of contracting staff. Bachelor's deg pref in legal/HC ins or bus fields. Send resume w/cover letter.
 Director of Human Resources
 Private Healthcare Systems CA 949-476-0650 fax
irvine_hr@phcs.com
<http://www.phcs.com>

Cost Accountant
 Refractive Surgery
 Southern California (Irvine)
 Provide mgmt w/detailed cost analysis & maintain cost acctg system, prep/review standard cost of inventory & perform related variance analysis. 3-5 yrs exp reqd. Bachelor's deg/strong analytical/decision-making skills. Send resume w/cover letter.
 Director of Human Resources
 Intralase
 3 Morgan
 Irvine CA 92618
 949-854-6314 phone
 949-457-9638 fax
<http://www.intralase.com>

Cultural Specialist
 Job Order #BCNS280HE,CC011290(must incl w/ resume)

Managed Care Co
 Southern California (Camarillo)
 Research, evaluate & implem cultural & linguistic policies & procedures. Conduct research to identify barriers to health care svcs, coordinate strategies to qualify improvement & eval member materials. MC exp pref. Master's in PH/hlth svcs admin/3+ yrs exp.
 Director of Human Resources
 Blue Cross of California
 Camarillo CA
 818-234-3317 fax
christopher.russell@wellpoint.com
<http://www.wellpoint.com>

Dental Group Practice Administrator
 Multi-Specialty Dental Practice
 Northern California (Fremont)
 5 yrs group practice mgmt exp in med/dental environ. Able to integrate HR, MIS, contracting & financial reporting. BA/BS. Send resume w/cover letter.
 Director of Human Resources
 CA
 510-651-1703 fax
fdg2@hotmail.com

Development, Regional Director of
 Medical Center
 New York
 Administer/direct all fundraising efforts for 4 hospitals incl planning/executing capital campaigns, soliciting major gifts, writing grant proposals & developing fundraising initiatives. Bachelor's deg/5-7 yrs exp in fundraising.
 Director of Human Resources
 St Vincent's Manhattan, Spellman 6
 170 W 12th St
 New York NY 10011
 212-604-8170 fax
kshaw@saintvincentsnyc.org

Document Control Specialist
 Medical Device
 Southern California
 Develop/mng an engr doc control system for a Class III medical device co. 5 yrs exp in doc control mgmt or info syst mgmt. Send resume w/cover letter.
 Exec Recruiter (MIEO)
 Kuhn Med-Tech Inc
 27128-B Paseo Espada Ste 623

San Juan Capistrano CA 92675
 949-496-3500 phone
 949-496-1716 fax
 mieo@kuhnmed-tech.com
<http://www.kuhnmed-tech.com>

Engineer
 Medical Device Co
 Location not disclosed.
 Design & develop state-of-the-art medical devices. A customer focused mfg of molded interconnect systems for medical OEMs. Lead devel projects in product & mold tool design. BS in engr/3-5 yrs exp in prod/mold design.
 Director of Human Resources
 Affinity Medical Technologies
jobs@affinitymed.com

Engineer
 Cardiology products mfg
 Southern California (Santa Ana)
 Perform routine in vitro hemodynamic & biomechanical tests for various cardiovascular devices. Develop new experimental methods, update computers & generate test reports. BS in mech engr/biomed engr/electrical engr.
 Attn: HR/AET
 Medtronic Inc Heart Valves Div
 1851 E Deere Ave
 Santa Ana CA 92705
 949-474-3943 phone
 949-553-8982 fax
<http://www.medtronic.com>

Engineer, Controls/Manufacturing
 Job Order #1064
 Medical Device
 Southern California
 Identify efficiency/cost improvement opportunities, secure necessary resources & carry out implementation within complete documentation framework. Demonstrated competence in PLC programming, especially Allen-Bradley 5 Series. BSEE/BSME.
 Exec Recruiter (MIEO)
 Kuhn Med-Tech Inc
 27128-B Paseo Espada Ste 623
 San Juan Capistrano CA 92675
 949-496-3500 phone
 949-496-1716 fax
mieo@kuhnmed-tech.com

<http://www.kuhnmed-tech.com>

Engineer, Manufacturing/Director
 Job Order #1057
 Medical Device
 Southern California
 Develop an energy source ablation. Pacemaker, circuit designer. Develop artificial heart energy source moving thru metal/fiber optics wire/live systems type. BSME. Send resume w/cover letter.
 Exec Recruiter (MIEO)
 Kuhn Med-Tech Inc
 27128-B Paseo Espada Ste 623
 San Juan Capistrano CA 92675
 949-496-3500 phone
 949-496-1716 fax
mieo@kuhnmed-tech.com
<http://www.kuhnmed-tech.com>

Engineer, Process
 Medical Device Testing Lab
 Southern California (Irvine)
 Determine better methods for lab operations. Conduct time & motion studies, cost estimating, review workflow processes & systems. Improve labor utilization. Recommend cost reductions. Bachelor's in engr.
 Director of Human Resources
 NAMSA
 9 Morgan
 Irvine CA 92618
 949-951-3110 phone
 949-830-4023 fax
resumes@namsa.com
<http://www.namsa.com>

Engineer, Quality Assurance
 Job Order #1061
 Medical Device
 Northern California (Bay Area)
 Oversee quality engr functions incl statistical techniques in project team environ. Ensure that components & finished devices are properly specified & inspected. 5+ yrs in design mfg or quality engr position. BS engr/biomed/electrical/chemical/materials.
 Exec Recruiter (MIEO)
 Kuhn Med-Tech Inc
 27128-B Paseo Espada Ste 623
 San Juan Capistrano CA 92675

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challenging positions with leading medical
device companies nationally.

Nine pages of opportunities.

See our Website for details on National
Openings.

<http://www.baltis.com>

Fax: 847-526-6059

Phone: 847-526-6848

baltis@interaccess.com

949-496-3500 phone

949-496-1716 fax

mieo@kuhnmed-tech.com

<http://www.kuhnmed-tech.com>

Engineer, Quality Assurance

Job Order #1063

Medical Device

Southern California

Provide quality engr support for product design,
production & reliability evaluations for treatment of
peripheral & cerebral vascular diseases. 3+ yrs exp
w/Class II or III med device mfg. BS in engr. Send
resume w/cover letter.

Exec Recruiter (MIEO)

Kuhn Med-Tech Inc

27128-B Paseo Espada Ste 623

San Juan Capistrano CA 92675

949-496-3500 phone

949-496-1716 fax

mieo@kuhnmed-tech.com

<http://www.kuhnmed-tech.com>

Engineer, Sr Manufacturing

Medical Device Co

Southern California

3-5 yrs medical device exp. Hands-on leader w/
knowl of plastic injection molding, bonding & as-
sembly techniques plus ability to transition new prod
technol into mfg. BSME. Send resume w/cover let-
ter.

Director of Human Resources

I-Flow Corp

20202 Windrow Dr

Lake Forest CA 92630

800-448-3569 phone

949-206-2600 fax

hr@i-flowcorp.com

<http://www.i-flowcorp.com>

Engineer, Sr Mechanical

Disposable Medical Supplies & Equip for HC Indust
Southern California

7-10 yrs medical device exp. Ability & skill to detail
ideas & design functional test models utilizing DOE
methodology; plus exp w/part design, plastic injec-
tion molding, material science/selection, bonding &
assembly. BSME. Send resume w/cover letter.

Director of Human Resources

I-Flow Corp

20202 Windrow Dr

Lake Forest CA 92630

800-448-3569 phone

949-206-2600 fax

hr@i-flowcorp.com

<http://www.i-flowcorp.com>

Engineer, Sr Mfg/Process Development

Job Order #1055

Medical Device

Northern California (Bay Area)

Ability to develop/optimize various mfg processes
incl but not limited to balloon forming, fusing, tip
forming & catheter assembly. Fabricate & imple-
ment assembly & test jigs or fixtures.

Exec Recruiter (MIEO)

Kuhn Med-Tech Inc

27128-B Paseo Espada Ste 623

San Juan Capistrano CA 92675

949-496-3500 phone

949-496-1716 fax

mieo@kuhnmed-tech.com

<http://www.kuhnmed-tech.com>

Engineer/Laser
 Medical Equipment Mfgr
 Florida (W Palm Beach)
 Innovative, ambitious engr to assist in design of
 medical laser systems. Send resume w/cover letter.
 Director of Engineering
 800-311-3795 fax

Engineering, Management Consultant
 Job Order #PCX0100945 (must incl w/resume)
 HMO
 Southern California (Panorama City)
 4+ yrs analytical/consulting exp. Exp in mgmt of
 operations engr projects; knowl of biostatistics, com-
 puter skills, mgmt engr & modeling skills. BA in
 indust engr/PH/statistics/psychology/educ/ sociol-
 ogy/master's prefd.
 Director of Human Resources
 Kaiser Permanente
 Pasadena CA 818-375-4367 fax
 liza.x.morales@kp.org
 http://www.kp.org/jobs

Engineering, Product Devel (Multiple Positions)
 Medical Device Co
 Indiana (W Lafayette)
 Min 2 yrs exp in med device industry. BS in engr/
 science. Positions in: Product Develop Engr/Produc-
 tion engr/Regulatory Affairs. Send resume w/cover
 letter.
 Director of Human Resources
 Cook Biotech
 3055 Kent Ave
 W Lafayette IN 47906
 hr@cookbiotech.com

Family Practice, Administrator of
 Hospital Center
 New York
 Resp for financial outcomes, operational integrity &
 regulatory compliance for network of ambulatory
 care sites; a 30-resident training program & a 38-bed
 inpatient unit. Master's deg/mktg expertise a+. Send
 resume w/cover letter.
 Bruce Soloway MD
 Chairman Dept of Family Practice
 Bronx-Lebanon Hospital Center
 1265 Franklin Ave 3rd Fl
 Bronx NY 10456
 718-466-6018 fax

Field OPS/Mktg, Executive Director of
 Job Order #226HS/WSJ
 Medical Co
 Southern California (LA)
 Resp for multi-site general mgmt ops, P&L, staff
 mgmt & nationwide mktg. 10+ yrs multi-site mgmt
 exp in svc industry. BA. Send resume w/cover letter.
 Director of Human Resources
 Kaplan Medical
 781-663-3724 fax
 kaplancareers@hiresystems.com
 http://www.kaplan.com

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 recruiters in existence" **You can't find
 all of these recruiters anywhere else.***

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 fax #'s & description of specialties; 160 pages.
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 http://www.e-biobookstore.com

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 Biopharmaceutical & Drug Delivery Co
 Southern California (San Diego)
 See us at BIOSPACE in San Diego or plan to attend
 our CAREER OPEN HOUSE Saturday, Nov 3 be-
 tween 10am - 3pm, 7475 Lusk Blvd, San Diego CA.
 Director of Human Resources
 Elan Pharmaceutical Technologies
 3000 Horizon Dr
 King of Prussia PA 19406
 elanpharma@rpc.webhire.com
 http://www.elancorp.com

Finance Executive
 Biotech Co
 Colorado
 Provide exec direction for financial & operations
 activities incl planning, raising capital & bldg infra-
 structure. Send resume w/cover letter.
 Director of Human Resources
 RxKinetix Inc
 PO Box 270295
 Louisville CO 80027-0295

Forecasting & Inventory Specialist
 Cardiology products mfg
 Southern California
 Be part of a team to develop, implement & maintain
 a system to compile & analyze historical sales data.
 Identify demand trends; determine inventory levels
 & replenishment targets; identify changes in prod
 life cycle & devel strong knowl of industry. Degree
 in mktg/MBA a+. Send resume w/cover letter.
 HR/PS
 Medtronic Inc Heart Valves Div

NOTICE TO MIEO READERS

Even though **MIEO** rushes to publish these
 job announcements, in some instances, some
 positions may have already been filled by the
 time you receive your copy in the mail—or,
 you delay too long in responding.

We make extensive efforts to prevent this
 from happening, which is another reason why
 we publish **MIEO** twice a month — not once a
 month. We apologize if a position is filled
 quickly, but that is something that is solely
 within the control of the organization doing the
 hiring — not **MIEO**.

1851 E Deere Ave
 Santa Ana CA 92705
 949-474-3943 phone
 949-553-8982 fax
 http://www.medtronic.com

Grants Management Specialist
 Behavioral Research Organization
 New York
 Work w/investigators to ID funding sources, assist in
 proposal devel & serve as liaison to funding agen-
 cies. Master's/familiarity w/social/health sci & fund-
 ing sources reqd. Send resume w/cover letter.
 Ms C Donawa
 HR Dept
 NDRI
 71 W 23rd St 8th Fl
 New York NY 10010

Health Education Specialist
 Job Order #BCNS280HE,CC011290(must incl w/
 resume)
 Managed Care Co
 Southern California (Camarillo)
 Provide health education consultation & admin sup-
 port to internal staff & network providers. Maintain
 educ materials, processes & work flows & ID of
 community resources. MPH. Send resume w/cover
 letter.
 Director of Human Resources
 Blue Cross of California
 Camarillo CA 818-234-3317 fax
 christopher.russell@wellpoint.com
 http://www.wellpoint.com

Health Information Management Director
 Job Order #SDX0101784
 HMO
 Southern California (San Diego)
 Provide strategic planning & direction for develop-
 ment & enhancement of health info & ensure that
 goals/svcs are alligned w/organizational priorities.
 7-10+ yrs exp in hlth info field. Bachelor's deg/
 master's prefd. Send resume w/cover letter.
 Director of Human Resources
 Kaiser Permanente
 San Diego CA 619-528-5209 fax
 dianne.m.loggins@kp.org
 http://www.kp.org/jobs

Health Program, Administrator I
 Nonprofit Health Research Corp
 \$52,408-\$64,277
 New York

Resp for provision of permanency planning support-
 ive & legal svcs to families. Resp for provision of
 HIV-related healthcare svcs. Assist in program plan-
 ning & standards devel; provide oversight & tech
 assistance to svc providers in devel/delivery of svcs.
 Bachelor's deg/3 yrs exp.

HR Dept
 A904NYT
 Health Research Inc
 1 University Pl
 Rensselaer NY 12144-3455
<http://www.hrinet.org>

HR Retention & Employee Relations Manager
 Medical Center
 Southern California
 Develop, maintain & report on hospital's retention
 plan. Ensure regulatory & legal compliance in em-
 ployee relations practices. Mng employee resolu-
 tion/grievance process. 5 yrs strong employee rela-
 tions exp. Send resume w/cover letter.

Director of Human Resources
 Tri-City Medical Center
 4002 Vista Way
 Oceanside CA 92056
 760-940-3675 fax
fichtersm@tcmc.com
<http://www.tricitymed.org>

Human Resources, Director of
 Job Order #13746
 Medical Device Developers
 Southern California (Woodland Hills)
 Lead newly formed natl sales div. Estab & build 1st-
 class HR Dept to deliver high-caliber HR svcs to
 nationwide sales force of over 750 employees. BA/
 MBA prefd/min 15 yrs exp. Send resume w/cover
 letter.

Director of Human Resources
 St Jude Medical
<http://www.crmjobs.com>

Information Systems, Manager of
 Nonprofit Research Institution
 New York
 Provide direction/leadership to highly qualified info

systems team. Resp for all info systems of research
 instit & have ability to manage computer technology
 infrastructure. 5+ yrs IS mgmt exp. Adv IS degree w/
 MLIS a+.

Emilio F Carrillo Jr
 Director of HR
 New York Academy of Medicine
 1216 5th Ave
 New York NY 10029-5293
hr@nyam.org

Liaison, Community
 Managed Care
 Southern California (OC)
 Resolve issues for disabled members, facilitating
 resolution of problems on behalf of these members.
 Knowl of disability issues. 2 yrs exp working w/spec
 needs people. Bachelor's deg prefd. Send resume w/
 cover letter.

Director of Human Resources
 CalOptima CA 714-246-8581 fax
hreception@caloptima.org

Marketing Manager, Managed Markets
 Biopharm & Drug Delivery Co
 Southern California (San Diego)
 We also have sales opportunities across the country.
 Refer to our website. Send resume w/cover letter.

Director of Human Resources
 Elan Pharmaceutical Technologies
 3000 Horizon Dr
 King of Prussia PA 19406
elanpharma@rpc.webhire.com
<http://www.elancorp.com>

Market Research, Director/Manager
 Pharmaceutical Co
 North Carolina (Wilmington)
 Provide mkt research support/analysis in the com-
 mercial assessment of product opportunities brought
 in by research acquisition, prod acquisition or prod
 devel. BS/BA in mktg/bus/life sci/MBA prefd/min 5
 yrs exp in mktg, sales, pharm industry.

Director of Human Resources
 aaiPharma
 2320 Scientific Park Dr
 Wilmington CT 28405
 910-815-2369 fax
<http://www.aaipharma.com>

Marketing Communications Manager
 Medical Device
 Southern California
 Manage collateral development, trade shows & other events, direct mail & web based mktg campaigns. 5-7 yrs exp. Bachelor's in mktg/communic/strong creative communications & planning skills. Send resume w/cover letter.
 Director of Human Resources
 I-Flow Corp
 20202 Windrow Dr
 Lake Forest CA 92630
 800-448-3569 phone
 949-206-2664 fax
 hr@i-flowcorp.com
<http://www.i-flowcorp.com>

Marketing Outreach Specialist
 Medical Center
 Southern California
 Healthcare business development professional w/3 yrs exp to oversee/coordinate hospital-wide community education programs & mktg/PR activities. Send resume w/cover letter.
 Director of Human Resources
 Western Medical Center
 1025 S Anaheim Blvd
 Anaheim CA 92805
 714-563-2843 fax
 amendoza@uwmc.com
<http://www.teamtenet.com>

Marketing Researcher
 Pharmaceutical Co
 Southern California (Redondo Beach)
 3-5 yrs exp in mkt research. Proficient in Excel, Word. Organized, systematic & detail oriented. Great phone skills. Master's in chemistry/med technology bkgnd prefd. Send resume w/cover letter.
 Director of Human Resources
 Quantimetrix Corp
 2005 Manhattan Beach Bl
 Redondo Beach CA 90278
 800-624-8380 phone
 310-297-3636 fax (resume must incl salary hist)

Marketing Specialist
 Medical Device
 Southern California
 2-3 yrs exp. Resp for supporting product mgmt. Resp

for developing promo & training materials, product documentation, tech product inquiries & sales force support. Bachelor's in mktg/communic/HC exp a+.
 Director of Human Resources
 I-Flow Corp
 20202 Windrow Dr
 Lake Forest CA 92630
 800-448-3569 phone
 949-206-2664 fax
 hr@i-flowcorp.com
<http://www.i-flowcorp.com>

Marketing, Associate Dir of Strategic
 Biopharmaceutical & Drug Delivery Co
 Southern California (San Diego)
 We also have sales opportunities across the country. Refer to website. Send resume w/cover letter.
 Director of Human Resources
 Elan Pharmaceutical Technologies
 3000 Horizon Dr
 King of Prussia PA 19406
 elanpharma@rpc.webhire.com
<http://www.elancorp.com>

Marketing, Neurology Sr Directors
 Biopharmaceutical & Drug Delivery Co
 Southern California (San Diego)
 We also have sales opportunities across the country. Please refer to our website. Send resume w/cover letter.
 Director of Human Resources
 Elan Pharmaceutical Technologies
 3000 Horizon Dr
 King of Prussia PA 19406
 elanpharma@rpc.webhire.com
<http://www.elancorp.com>

Marketing/Sales
 Biopharmaceutical & Drug Delivery Co
 Southern California (San Diego)
 See us at BIOSPACE in San Diego or plan to attend our CAREER OPEN HOUSE Saturday, Nov 3 between 10am - 3pm, 7475 Lusk Blvd, San Diego CA.
 Director of Human Resources
 Elan Pharmaceutical Technologies
 3000 Horizon Dr
 King of Prussia PA 19406
 elanpharma@rpc.webhire.com
<http://www.elancorp.com>

Marketing/Sales Representative
 Community Hospital
 Southern California (Riverside)
 Resp for detailing of our 400-member med staff & assistance w/mkt share analysis & product line devel as they relate to phys recruitment & retention along w/coord spec events & participation at various community events. Bachelor's deg in clinical field/mktg/bus or HC admin/2-4 yrs exp.
 Director of Human Resources
 Riverside Community Hospital
 4445 Magnolia Ave
 Riverside CA 92501
 909-788-3620 phone
 909-788-3687 fax
<http://www.rchc.org>

Medical Clinic Director
 Hospital Medical Clinic
 Southern California
 Resp for overall operations & performance of clinic while developing business & client relations. 7 yrs progressive HC mgmt exp & 5+ yrs hands-on operations exp. Bachelor's deg
 Director of Human Resources
 Centinela Hospital Medical Clinic
 555 E Hardy St
 Inglewood CA 90301
 310-674-9604 fax
<http://www.teamtenet.com>

Operations, Regional Director of
 Healthcare Co
 California
 Must have clinical exp & mgmt expertise. Resp for employing & directing mid-level providers, estab & devel relationships w/long-term care facilities, assisted living communities & physicians & analyzing & interpreting financial data.
 Director of Human Resources
 Mullins, HealthEssentials
 9721 Ormsby Station Rd Ste 101
 Louisville KY 40223
 502-429-4557 fax

Planning Consultant
 Job Order #PCX10701LAT
 HMO
 Southern California (Panorama City)
 3+ yrs exp in complex planning projects pref in a

healthcare setting; exp in devel & writing planning docs & strong communic, bus mktg bkgrnd & proj mgmt skills. Bachelor's/master's pref. Send resume w/cover letter.

Director of Human Resources
 Kaiser Permanente
 Pasadena CA 818-375-4367 fax
liza.x.morales@kp.org
<http://www.kp.org/jobs>

Product Manager
 Orthopedic Co
 Arizona
 Provide leadership/direction in strategic aspects of bus. Resp for mkt planning, new prod devel, prod line mgmt, field & in-house training. 2-3 yrs successful prod promo/sales in med field. BS in mktg/bus/PT/ortho exp & MBA desired.
 Attn: Aaron
 OrthoRehab
 AZ
 602-286-5589 fax
orirecruiter@olgc.com

Product Managers, Abelcet(R)
 Biopharmaceutical & Drug Delivery Co
 Southern California (San Diego)
 We also have sales opportunities across the country. See our website for complete details. Send resume w/cover letter.
 Director of Human Resources
 Elan Pharmaceutical Technologies
 3000 Horizon Dr
 King of Prussia PA 19406
elanpharma@rpc.webhire.com
<http://www.elancorp.com>

Product Managers, Maxipime(R)
 Biopharmaceutical & Drug Delivery Co
 Southern California (San Diego)
 We also have sales opportunities across the country. Refer to our website. Send resume w/cover letter.
 Director of Human Resources
 Elan Pharmaceutical Technologies
 3000 Horizon Dr
 King of Prussia PA 19406
elanpharma@rpc.webhire.com
<http://www.elancorp.com>

Product Safety, Associate Director of

Job Order #RAPS1001

Clinical Research

Massachusetts (Cambridge)

As Safety Medical Officer, resp for all serious adverse event reporting on a global basis. Estab reporting process, acting as liaison w/Clinical Monitors & supv staff of clin safety specialists. MD/DO/5+ yrs indust exp. Send resume w/cover letter.

Director of Human Resources

Millennium

Cambridge MA

617-679-7480 phone

www.careersinclinical.com www.millennium.com

Production Supervisor

Medical Device Testing Lab

Southern California (Irvine)

Determine lab testing priorities by studying turn-around times & customer reqmts. Recommend measures to increase productivity, equip performance & quality of testing. 4-6 yrs exp. Bachelor's degree. Send resume w/cover letter.

Director of Human Resources

NAMSA

9 Morgan

Irvine CA 92618

949-951-3110 phone

949-830-4023 fax

resumes@namsa.com

<http://www.namsa.com>

Program Director

Healthcare & Service Organization for HIV/AIDS

New York

Resp for daily operation of program as well as assuring that program activities are designed appropriately & that program operates in full compliance w/

organiz & regulatory reqmts. Masters in human svcs/ 5 yrs work w/HIV/AIDS in out-patient setting/3 yrs mgmt exp. Send resume w/cover letter.

Director of Human Resources

Floating Hospital

Pier 11 E River @ Wall St

New York NY 10005

212-514-5432 or 33 fax

Program Director

Healthcare

Southern California

3 yrs exp in developing strategies for launching new patient programs & enhancing current programs. Strong written/oral communication & organiz skills reqd. Degree in related field prefd/computer lit. Send resume w/cover letter.

Director of Human Resources

CA

949-833-1183 fax (must incl salary history)

Program Director, Wound Healing Program

Outpatient Wound Healing Program

New York (Westchester County)

Motivated & results-oriented w/strong HC mgmt & mktg exp to direct a team of medical professionals. Send resume w/cover letter.

Director of Human Resources

651-686-5907 fax

Project Manager

Job Order #NYT-102101-B

Healthcare provider

New York

Identify experts in quality improvement & organizational change, obtain participation in consortium activities; mng devel of consortium & work w/members/researchers to select & implement joint projects. Master's in healthcare policy & mgmt/min 5 yrs exp.

Director of Human Resources

Visiting Nurse Service of New York

212-290-4600 phone

212-504-7938 fax

careers@vnsny.org

<http://www.vnsny.org> (preferred)

Public Affairs, Asst Director of

Healthcare

New York

Promote clinical excellence of Continuum Health

Advertise your job announcements in

Medical Industry Employment Opportunities™

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(714) 434-9500 phone • (714) 434-9755 fax

info@biomedical-market-news.com

<http://www.biomedicalmarketnewsletter.com>

Partners' hospitals & svc lines. Bachelor's deg in journalism/communic/related field/8 yrs exp in public affairs, publicity. Send resume/salary reqmts/press release writing samples.

Director of Human Resources
Continuum Health Partners
khandler@slrhc.org

Publications Specialist
Pharmaceutical Co

New Jersey, Rahway/PA, Blue Bell
Manage prep & submission of sci publications generated by Med Communic Dept, coord submitting abstracts & prep posters & presentation for sci mtgs. MS/BS w/relevant exp. Send resume w/cover letter.
Director of Human Resources
Merck & Co Inc
PO 2000, RY 33-300
Rahway NJ 07065
<http://www.merck.com/mrl>

Publications Specialist, Sr
Pharmaceutical

New Jersey, Rahway/PA, Blue Bell
Help produce scientific communications generated by Medical Communic Dept, mng process to meet frequent deadlines & prep abstracts & materials for mtgs. Work closely w/mktg to ID themes for mtgs & symposia. MS/BS w/relevant exp.
Director of Human Resources
Merck & Co Inc
PO 2000, RY 33-300
Rahway NJ 07065
<http://www.merck.com/mrl>

Quality Assurance Manager
Medical Device Co
Southern California

Resp for molding & mold fabrication, incl extensive statistical analysis & interface w/the med community. Resp for inspection, calibration & quality engr. 4 yr degree/min 5 yrs mgmt exp/plastic medical device bkgrnd.

HR/MG

Porex Medical Products Inc
930 Wanamaker Ave
Ontario CA 91761
909-390-9090 or 909-390-9081 faxes
maryann_gutierrez@porex.com

Quality Assurance Manager
Biotech Distributor & Diagnostic Mfgr
Southern California (Oceanside)

4 yrs exp in blood products industry & familiar w/reqmts under 21 CFR 820, 600 & 200. Must be organized & detail oriented. Send resume w/cover letter.

Director of Human Resources
Oceanside CA 760-806-8933 fax
brown@seracare.net (send resume & salary hist)

Quality Assurance/Quality Control Manager
Pharmaceutical Co

Location not disclosed.
Manage, plan, direct & coordinate overall functions of QC, complaint handling & doc control. Oversee 2 supvrs & 2 technicians reporting to CEO. 5+ yrs exp in QA, QC inspections, mfg methods & processes. Send resume w/cover letter.

Director of Human Resources
CA
949-587-0502 fax (resume must incl salary hist)

Quality Control Validation Specialist
Biotech & Pharmaceutical Industry

Location not disclosed. 3 yrs exp in facility, process or equip validation. Knowl of GMP, GLP & CFR Title 21 reqd. Bachelor's/master's degree/travel to sites in US & Canada reqd.

Director of Human Resources
hr@inteliteccorporation.com (incl sal/empl hist)

Regulatory Affairs

Biopharmaceutical & Drug Delivery Co
Southern California (San Diego)

See us at BIOSPACE in San Diego or plan to attend our CAREER OPEN HOUSE Saturday, Nov 3 between 10am - 3pm at 7475 Lusk Blvd San Diego. We also have research opportunities in our S San Francisco facility.

Director of Human Resources
Elan Pharmaceutical Technologies
3000 Horizon Dr
King of Prussia PA 19406
elanpharma@rpc.webhire.com
<http://www.elancorp.com>

Regulatory Affairs Blood Products, VP of
Blood Banks & Pharmaceuticals
New York (Long Island)

Liaison w/sales, mktg & mfg personnel to meet objectives of providing support for implem/use of products & effectively strategize for mkt entry. Ability to take new prod to Phase III. PhD in toxicology/immunology/cell biology/7 yrs reg & compliance exp in GMP.

Director of Human Resources

Pall Corp

2200 Northern Bl

East Hills NY 11548

516-484-3600 phone

516-621-4534 fax (resume must incl salary hist)

jobs@pall.com

<http://www.pall.com>

Regulatory Affairs Professionals

Job Order #RAPS1001

Clinical Research

Massachusetts (Cambridge)

3 yrs industry exp in a reg affairs environ. Ability to communicate w/peers, FDA & other fed agencies & bkgrnd in small molecule or biotherapeutic development. BS in science-related field.

Director of Human Resources

Millennium

Cambridge MA

617-679-7480 phone

www.careersinclinical.com / www.millennium.com

Regulatory Affairs Specialist

Job Order #1062

Medical Device

Location not disclosed.

Resp for providing support to regulatory affairs dept in areas of subs, prod devel, change control & compliance issues. 2+ yrs regul affairs w/Class II or III med device mfg. BS degree. Send resume w/cover letter.

Exec Recruiter (MIEO)

Kuhn Med-Tech Inc

27128-B Paseo Espada Ste 623

San Juan Capistrano CA 92675

949-496-3500 phone

949-496-1716 fax

mieo@kuhnmed-tech.com

<http://www.kuhnmed-tech.com>

Research & Development, VP of

Biotech Systems

Sweden (Stockholm)

DEADLINE: 11-15-01

Proven leadership skills reqd. Solid scientific understanding of downstream processing & lab scale applications. Indust devel exp, commercial understanding & commitment to customer solutions. English & preferably Swedish at communic level.

Jan Friberg

Search Consultant

Bondi Executive Search

PO Box 55636

Stockholm Sweden 102 14

011-46-8-5661-3340 phone

application@bondi.se

<http://www.bondi.se>

Sales

Pharmacy

\$100K +potential

Southern California

2 yrs min exp in Medicare, MediCal/managed care.

Send resume w/cover letter.

Director of Human Resources

949-888-3498 fax (incl resume & salary hist)

Sales & Marketing, VP of

Healthcare Co

Southern California (Redondo Beach)

5-6 yrs exp in sales & mktg in clinical diagnostic environ. Exp as VP. Master's deg in chem/related/med technology bkgrnd. Send resume w/cover letter.

Director of Human Resources

Quantimetrix Corp

2005 Manhattan Beach Bl

Redondo Beach CA 90278

800-624-8380 phone

310-297-3636 fax (resume must incl salary hist)

Sales Account Manager

Healthcare Firm

Southern California (Ventura)

DEADLINE: 11-04-01

Promote/sell biological products & svcs to hospitals, clinics & physicians. Bachelor's deg/1 yrs sales/mktg exp in HC products & sales. Send resume w/cover letter.

HR Dept/ML

BioCare Div of Blood Systems Inc

6210 E Oak St

Scottsdale AZ 85257

888-892-7598 job hotline

480-675-5780 fax
jobs@bloodsystems.org

Sales Consultant (2 openings)

Pharmaceutical Co
Southern California

Burbank based: OB/GYN sales requires an RN certif. Bachelor's deg & previous sales exp. CNM/PA/NP or RN exp without sales exp OK. W Covina: 1-2 yrs pharm/med sales exp. Nursing exp desired/knowl of OB/GYN mkt prefd. BA/BS. Send resume w/cover letter.

Director of Human Resources

Berlex

<http://www.nelsonprofessionalsales.com>

Sales Director

Pharmaceutical Packaging Printer

New Jersey

Growing, long-estab, multi-plant mkt leader requires individual to lead & expand sales force. Understanding pharm marketplace & sales mgmt exp reqd. Reports to CEO. Send resume w/cover letter.

Ms Grant

Plymouth Printing Co Inc

NJ

908-276-6566 fax

Sales Manager, Biotech-DNA Microarray Products
Biotech Co

Pennsylvania (Duryea)

Accomplished sales prof to develop natl/intl client base for breakthrough product line ready for mkt. Requires key contacts in industry & research labs conducting DNA related research. Send resume w/cover letter.

Director, HR/ER

Schott Glass Technologies Inc

400 York Ave

Duryea PA 18642

570-457-7485 phone

570-414-0589 fax

<http://www.schottglasstech.com>

Sales Representative

Health Education Line

Location not disclosed.

Acclaimed health education publisher seeks commissioned sales rep to call on pharm companies, healthcare providers, drug chains, insurance cos, for

large premium sales.

Director of Human Resources

Guidance Channel

419-831-1483 fax

guidancechannel.com

Sales Representative

Pharmaceutical Chemicals Division

New Jersey/Massachusetts (Boston)

Develop sales plans/strategies, develop in-depth customer relationships, aggressively pursuing sales opportunities & providing timely & comprehensive reporting of sales progress. BS in chem/chem engr/3 yrs exp.

HR Dept

LY 10-2-S

Tyco Healthcare/Mallinckrodt Inc

PO Box 5840

St Louis MO 63134-5840

800-825-3688 phone

<http://www.tyco.com>

Sales, Dental Representative

Dental Manufacturer

Southern California (Pasadena)

DEADLINE: 11-9-01

2-4 yrs direct sales exp & Windows-based PC skills prefd. Bachelor's degree. Send resume w/cover letter.

Director of Human Resources

Brasseler USA

1 Brasseler Bl

Savannah GA 31419

912-925-8525 phone

912-921-7569 fax

Sales, Medical

Mfgs of Diagnostic Software/Hardware/Catheters

Southern California (LA)

Regional Sales Mgr to mkt to urologists in hospitals, clinics & offices in S CA/SNV/AZ/UT/HI. Bachelor deg/computer skills/2-3 yrs med equip sales exp & willing to travel. Send resume w/cover letter.

Interviewing this T-W-T @LAX

Director of Human Resources

281-491-6646 fax

Sales, Medical Product

Association (Biomedical Services)

Southern California

Market vast array of products/svcs to hosp labs, transfusion svcs & clinical staff. Multi-level prod & financial presentations to sr admin staff is reqd. Degree in bus/life sci/3+ yrs med products exp. Send resume w/cover letter.

Ann: HRLAT

American Red Cross

1130 S Vermont Ave

Los Angeles CA 90006

213-637-3656 fax

laariciobs@usa.redcross.org

Sales, Medical Stent Specialist

Medical Device Co

Western Region

Resp for growing product sales through direct & phone contact of customers, trade show participation & lead follow-up. Salaried +comm. Successful medical sales exp & nursing, OR, pulmonary or gastrointestinal lab exp.

Stent Sales

Rusch Inc

2450 Meadowbrook Pkwy

Duluth GA 30096

770-814-8794 fax

Sales, OEM Representative

Clinical Diagnostics Co

Southern California (Redondo Beach)

3 yrs exp in medical diagnostic control/reagent mfr sales environ. Proficient in Excel, Word. Telemarketing & other DB skills a+. BS in chemistry/related/med technol bkgnd prefd.

Director of Human Resources

Quantimetrix Corp

2005 Manhattan Beach Bl

Redondo Beach CA 90278

800-624-8380 phone

310-297-3636 fax

Sales, Pharmaceutical

Contract Sales Organization

Southern California (E LA)

50% travel within state. Promote a women's hlth care product to potential prescribers. Prev pharm sales exp calling on phys esp w/women's hlth care products a+. Send resume w/cover letter.

Director of Human Resources

973-822-1444 fax

Sales, Pharmaceutical (flex PT)

Job Order #NLAT/Protopt/WST

Pharmaceutical

Southern California (Huntington Beach/Torrance)

Help us offer superior sales support to major pharmaceutical companies nationwide. 2 yrs college/min 1 yr outside sales exp/valid driver's licence & insurance.

Director of Human Resources

ProtoCell Shared Sales (a PDI Co)

800-281-7891 phone

Sales, Pharmaceutical Representative (flex-time)

Fortune 100 Pharmaceutical Co

Southern California (San Fernando/LA E&W/LB)

Previous Rx or medical sales exp or proven history of successful sales prefd. Assoc deg. Send resume w/cover letter.

Director of Human Resources

Nelson Professional Sales

<http://www.nelsonprofessionalsales.com>

Sales, Physician

Electrotherapy Products

Southern California (LA & S Gabriel Valley)

Must have current relationships w/area orthopedists, neurologists, neurosurgeons, anesthesiologists or physical med physicians to market electrotherapy products & svcs.

Director of Human Resources

RS Medical

PO Box 872650

Vancouver WA 98687

(360) 896-2503 phone

888-357-6575 fax

<http://www.rsmedical.com>

Sales, Territory Managers of Surgical

Medical Device

Southern California

Proven record selling operating room based products & territory mgmt. 3+ yrs strong surgical sales exp. Send resume w/cover letter.

Director of Human Resources

I-Flow Corp

20202 Windrow Dr

Lake Forest CA 92630

800-448-3569 phone

949-206-2664 fax

hr@i-flowcorp.com

<http://www.i-flowcorp.com>

Sales, VP of Surgical
Medical Device
Southern California
Resp for hiring, training, mng, strategic planning &
natl acct mgmt. 10+ yrs strong surgical sales mgmt
exp. Send resume w/cover letter.
Director of Human Resources
I-Flow Corp
20202 Windrow Dr
Lake Forest CA 92630
800-448-3569 phone
949-206-2664 fax
hr@i-flowcorp.com
<http://www.i-flowcorp.com>

Sr Vice President
Optical & Medical Products
New York (Thornwood)
Resp for overall plans & selection/ structure of mgmt
info systems, directing M&A, structuring bus ac-
cording to US & German tax reqs & creating state-
ments in accordance w/US & German GAAP. MBA/
2 yrs Send resume w/cover letter.
Director of Human Resources
WSJ
545 E John Carpenter Fwy Ste 400/PO Box AU574
Irving TX 75062

Transplant Services, Director of
Job Order #PNYT
Hospital
New York
Resp for in/out-patient programs for all transplant
clients. Multidisciplinary communication & interde-
partmental activity require strong leadership skills.
Exp in multiple organ transplants; heart, lung, liver &
renal. Send resume w/cover letter.
Director of Human Resources
New York-Presbyterian
New York NY
781-663-3729 fax
nycareers@hiresystems.com
<http://www.nyp.org/careers>

Writers, Sr Medical
Pharmaceutical Co
New Jersey, Rahway & PA, Blue Bell
Prep scientific manuscripts as well as abstracts, post-

ers, presentations & other sci communic w/emphasis
on osteoporosis, cardiovascular & arthritis clinical
trials. Adv deg (MD or PhD). Send resume w/cover
letter.

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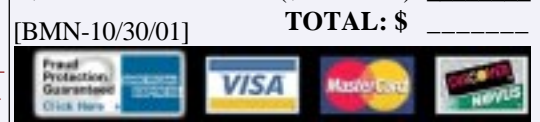
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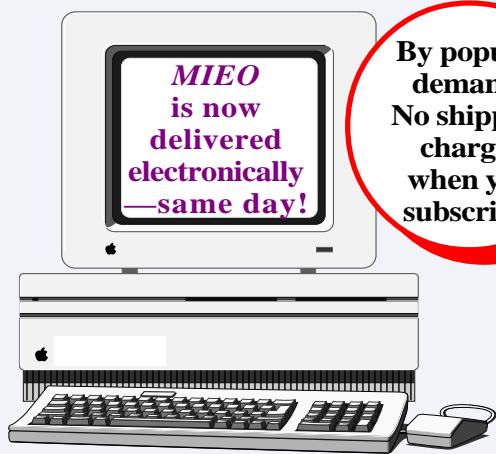
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